Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# NEHRU MEMORIAL COLLEGE

(AUTONOMOUS)
(Nationally Accredited with 'A' Grade)
PUTHANAMPATTI – 621007
TIRUCHIRAPPALLI - DT



# SYLLABUS BACHELOR OF COMMERCE [B.COM.]

Under Graduate (UG) Programmes Choice Based Credit System [CBCS] Pattern (Candidates admitted from the year 2019 onwards)

# PG & RESEARCH DEPARTMENT OF COMMERCE 2019

Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# NEHRU MEMORIAL COLLEGE (AUTONOMOUS)

(Nationally Accredited with 'A' Grade) PUTHANAMPATTI – 621007

UG PROGRAMME (COMMERCE) — COURSE STRUCTURE (CBCS) (For the Candidates admitted from 2019 – 2020 onwards)

PART	COURSES	NO. OF COURSES	NO. INST HRS.	TOT. CREDITS	REMARKS
I	TAMIL	4	24	12	I – IV SEMESTER
II	ENGLISH	4	24	12	I – IV SEMESTER
	MAJOR/CORE	15	80	61	I – VI SEMESTER
III	ELECTIVE I, II, III	3	15	15	V, VI SEMESTER
111	ALLIED – I YR	3	14	12	I, II SEMESTER
	ALLIED – II YR	3	11	12	III, IV SEMESTER
	SKBC I, SKBC II	2	4	4	II, III SEMESTER
	NMEC I, NMEC II	2	4	4	IV, V SEMESTER
	SOFT SKILLS	1	-	2	IV SEMESTER
	GENDER STUDIES	1	-	1	III SEMESTER
	VALUE EDUCATION	1	2	2	I SEMESTER
IV	ENVIRONMENTAL STUDIES	1	2	2	II SEMESTER
	EXTN. ACTIVITIES	1	-	1	VI SEMESTER
	TOTAL	41	180	140	-
	Extr	a Credit Cours	se(Offered by 0	College)	,
	COMPREHENSIVE		-	4	-
	SKBC III	1	-	2	-
	TOTAL			146	

Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# NEHRU MEMORIAL COLLEGE (AUTONOMOUS)

(Nationally Accredited with 'A' Grade) PUTHANAMPATTI – 621007

# **UG Programme (Commerce) – Curriculum Framework**

(For the Candidates admitted from 2019 – 2020 onwards)

Sem.	Code	Title	Hrs/Wk	Credits	Marks			
Sein.	Coue	True	III S/ VV K	Credits	Int.	Ext.	Ext.	
	LC	Language Course (Tamil) I	6	3	25	75	100	
	ELC	English Language Course I	6	3	25	75	100	
	CC	Core Course I	6	4	25	75	100	
I	CC	Core Course II	5	4	25	75	100	
	AC	Allied Course I	5	4	25	75	100	
	VE	Value Education	2	2	25	75	100	
	Total	6	30	20	150	450	600	
	LC	Language Course(Tamil) II	6	3	25	75	100	
	ELC	English Language Course II	6	3	25	75	100	
	CC	Core Course III	5	4	25	75	100	
II	AC	Allied Course II	5	4	25	75	100	
	AC	Allied Course III	4	4	25	75	100	
	EVS	Environmental Studies	2	2	25	75	100	
	SKBC	Skill Based Course I	2	2	25	75	100	
	Total	7	30	22	175	525	700	
	LC	Language Course(Tamil) III	6	3	25	75	100	
	ELC	English Language Course III	6	3	25	75	100	
	CCL	Core Course IV	6	4	40	60	100	
III	AC	Core Course V	5	4	25	75	100	
	AC	Allied Course IV	5	4	25	75	100	
	SKBC	Skill Based Course II	2	2	25	75	100	
	GS	Gender Studies	-	1	-	100	100	
	Total	7	30	21	165	535	700	

SYLLABI
Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Sem.	Code	Title	Hrs/Wk	Credits	Marks			
Sciii.	Couc	Titte	III S/ VV K	Credits	Int.	Ext.	Tot.	
	LC	Language Course (Tamil) IV	6	3	25	75	100	
	ELC	English Language Course IV	6	3	25	75	100	
	CC	Core Course VI	6	4	25	75	100	
	CC	Core Course VII	4	3	25	75	100	
IV	AC	Allied Course V	3	4	25	75	100	
	AC	Allied Course VI	3	4	25	75	100	
	NMEC	Non Major Elective Course I	2	2	25	75	100	
	SSC	Soft Skill Course	-	2	-	100	100	
	Total	8	30	25	175	625	800	
	CCL	Core Course VIII	6	5	40	60	100	
	CC	Core Course IX	5	4	25	75	100	
	CC	Core Course X	6	4	25	75	100	
V	CC	Core Course XI	6	5	25	75	100	
	EC	Elective Course I	5	5	25	75	100	
	NMEC	Non Major Elective Course II	2	2	25	75	100	
	Total	6	30	25	165	435	600	
	CC	Core Course XII	5	4	25	75	100	
	CC	Core Course XIII	5	4	25	75	100	
	CC	Core Course XIV	5	4	25	75	100	
VI	CC	Core Course XV	5	4	25	75	100	
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	EC	Elective Course II	5	5	25	75	100	
	EC	Elective Course III	5	5	25	75	100	
	EA	Extension Activities	-	1	-	-	-	
	Total	7	30	27	150	450	600	
To	OTAL	41	180	140	980	3020	4000	

<sup>\*</sup>Exam at the end Academic Year

Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# NEHRU MEMORIAL COLLEGE (AUTONOMOUS)

(Nationally Accredited with 'A' Grade) PUTHANAMPATTI – 621007

# **UG Programme (Commerce) – Curriculum Framework**

(For the Candidates admitted from 2019 – 2020 onwards)

Sem.		Part Code Title of the Course		Hrs/	Credits	Marks			
Sem.	Part			Wk	Credits	Int.	Ext.	Ext.	
	I		LC I - Tamil I	6	3	25	75	100	
	II		ELC II - English I	6	3	25	75	100	
			CC I –BusinessAccounting	6	4	25	75	100	
I	III		CC II –Business Environment and Ethics	5	4	25	75	100	
			AC I – Business Economics	5	4	25	75	100	
	IV		VE - Value Education	2	2	25	75	100	
	,	Total	6	30	20	150	450	600	
	I		LC II – Tamil II	6	3	25	75	100	
	II		ELC II - English II	6	3	25	75	100	
			CC III – Statistical Methods	5	4	25	75	100	
II	III		AC II – Modern Banking Practices	5	4	25	75	100	
11			AC III – Principles of Marketing	4	4	25	75	100	
	SKBC I – Commercial Correspondence				2	25	75	100	
	IV Environmental Studies		2	2	25	75	100		
	,	Total	7	30	22	175	525	700	
	I		LC III - Tamil III	6	3	25	75	100	
	II		ELC III - English III	6	3	25	75	100	
	III		CCL IV – Computer Application in Business	6	4	40	60	100	
III			CC V – Auditing Principles and Practice	5	4	25	75	100	
	AC IV – Commercial Law				4	25	75	100	
			SKBC II – Advertising and Salesmanship	2	2	25	75	100	
	IV		GS - Gender Studies	-	1	25	75	100	
	,	Total	7	30	21	165	535	700	

Sem.		Forthe (	Programme: B.COM Candidates admitted from the academic years.	a <b>Hrs/W</b> 20	Gredit a	rds	ls Marks		
Sem.	Part				S	Int.	Ext.	Tot.	
	I		LC IV - Tamil IV	6	3	25	75	100	
	II		ELC IV - English IV	6	3	25	75	100	
			CC VI – Financial Accounting	6	4	25	75	100	
			CC VII -Introduction of GST	4	3	25	75	100	
IV	III		AC V –Company Law	3	4	25	75	100	
			AC VI – Business Management	3	4	25	75	100	
	IV		NMEC I – Fundamentals of Accounting	2	2	25	75	100	
			SSC - Soft Skill Course	-	2	-	100	100	
		Total	8	30	25	175	625	800	
			CCL VIII – Computerized Accounting	6	5	40	60	100	
	III		CC IX – Cost Accounting	5	4	25	75	100	
			CC X – Income Tax Law and Practice	6	4	25	75	100	
	CC XI – Corporate Accounting		6	5	25	75	100		
V			EC I**	5	5	25	75	100	
	IV		2	2	25	75	100		
	Extra Credit		EXCL 1 – R Programme	2	2	-	100	100	
		Total	6+1	30 +2	25+2	165	535	600 +100	
			CC XII – Management Accounting	5	4	25	75	100	
			CC XIII –Financial Management	5	4	25	75	100	
	III		CC XIV – Entrepreneurial Development	5	4	25	75	100	
			CC XV – Industrial Relations and Regulations	5	4	25	75	100	
VI			EC II**	5	5	25	75	100	
		EC III**				25	75	100	
	IV		Extension Activities	-	1	-	-	-	
	Extra Credit		EXC 2 – Group Project	-	2	50	50	100	
		Total	7+1	30	27+2	150+ 50	450+ 100	600+1 00	

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

TOTAL	41+2	180+4	140+4	980+ 50	3020+ 150	4000+ 200
IOIAL						

# \*Exam at the end Academic Year

\*\*EC - Elective Course[s]:

Sem	Elective Code	Course
V	EC I	Services Marketing Principles and Practice of Insurance
VI	EC II	Financial Markets and Services  International Trade and Export Management
	EC III	Fundamentals of Capital Markets  Human Resource Management

# **EXC** –**Extra** Credit Course[s]:

Sem	Course							
V	R Programme							
VI	Group Project							

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# **Bloom's Taxonomy Based Assessment Pattern**

# **Knowledge Level**

### 1. Part I, II&III

# (a) Theory (External + Internal = 75 + 25 = 100marks)

External											
Knowledge Level	Section		Marks	Hrs	Total	Passing Mark					
K1,K2	A(Answer all)		$10 \times 2 = 20$								
K2,K3,K4	B(Either or pattern	)	5 <b>x</b> 5 = 25	3	75	30					
K2,K3,K4,K5	C(Answer 3 out of	5)	$3 \times 10 = 30$	1							
	Internal										
Compo	nents	(	Conversion	Hrs	Total	Passing Mark					
CIA 1	75		10	3							
CIA 2	75		10	3	25	10					
Assignment/Seminar	20		5	-							
	100	40									

# (b) Lab (External + Internal = 60 + 40 = 100 marks)

External										
Knowledge Level	Section	Marks	Hrs	Total	Passing Mark					
K3	Part A	20								
K4	Part B	30	3	60	30					
K5	Record	10								
	Ι	nternal								
Knowledge Level	Section	Marks	Hrs	Total	Passing Mark					
K3, K4, K5	Model Practical	40	3	40	10					
	Total			100	40					

# Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# (c) Theory/Lab (External + Internal = 75 + 25 = 100 marks)

	Ex	xterna	al (Theory)					
Knowledge Level	Section		Marks	Н	rs	Total	Passing Mark	
K1,K2	A(Answer all)		$10 \times 2 = 20$	О				
K2,K3,K4	B(Either or pattern	n)	5 × 5 = 25		3	75	36	
K2,K3,K4,K5	C(Answer 3 out o	f 5)	$3 \times 10 = 30$	0				
	]	Exter	nal (Lab)	•				
K3	Part A		30					
K4	Part B		35		3	75	28	
K5	Record		10					
			Total(	Exteri	nal)	150/2=75	64	
	In	terna	d (Theory)					
Compor	ents	Co	nvert Marks	H	rs	Total	Passing Mark	
CA 1	75		10		3			
CA 2	75		10		3	25	9	
Assignment/Seminar	20		5		-			
	]	Interr	nal (Lab)					
Knowledge Level	Section		Marks	Hrs		Total	Passing Mark	
K3, K4, K5	Practical		25	3		25	6	
	50/2=25	15						
TOTAL 200/2=100 79								

# 2. Part IV

External (Theory)											
Knowledge Level	Section	Marks	Hrs	Total	Passing Mark						
K1, K2, K3	Answer 5 out of 8	100	3	100	40						
	External (Lab)										
Knowledge Level	Section	Marks	Hrs	Total	Passing Mark						
K3, K4, K5	Practical & Record	100	3	100	40						

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### **NEHRU MEMORIAL COLLEGE (AUTONOMOUS)**

(Nationally Accredited with 'A' Grade)
PUTHANAMPATTI – 621007
TIRUCHIRAPPALLI – DT

#### SYLLABUS REVISION 2019 - 2020 ONWARDS

Department : COMMERCE

Academic Programme Offered : **B.COM.** 

Year of Implementation : 2019 – 2020 onwards

#### OBE ELEMENTS

#### PROGRAMME EDUCATIONAL OBJECTIVES (PEO)

**PEO 1:** To attain professional expertise by being competent, creative and ever ready to accept new and challenging roles in Industry and Academics.

**PEO 2**: To imbibe the entrepreneurial traits in order to embrace innovative opportunities by applying emerging technology, leadership in the process of startup of a Small Scale Industry.

#### **PROGRAMME OUTCOME (PO)**

**PO 1:**To become knowledgeable in the subject of Commerce and apply the principles of the same to the needs of the Employer / Institution/ Enterprise / Society.

- PO 2:To gain Analytical skills in the field of accounting and business
- **PO** 3:To understand and appreciate professional ethics, community living and Nation building initiatives.
- **PO 4:** To develop an understanding of commerce and apply the skills in a continuously changing business environment.
- **PO 5:**To train the students with the much needed business education, so that they are more competitive for employment and higher education and they are work ready upon graduation
- **PO 6:**To build the necessary competencies and creativity and prepare them to undertake entrepreneurship as a desirable and feasible career option.

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### PROGRAMME SPECIFIC OUTCOME (PSO)

- **PSO 1:**To apply the knowledge of Commerce in the domain of Accounting/Business/Technology
- **PSO 2:**To solve the complex problems in the field of Commerce with an understanding of the societal, legal and cultural impacts of the solution
- **PSO 3:** To facilitate students with skills and abilities to become competent and competitive to be assured of good careers and job placements
- **PSO 4:**To develop entrepreneurship and managerial skills in students so as to enable them to establish and manage their business effectively
- **PSO 5:**To develop self -confidence and awareness of general issues prevailing in the society
- **PSO 6:**To recognize and understand the ethical responsibility of individual and organization in the society

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

# Part 1 Tamil - Proposed Course Structure under CBCS (For the candidate admitted from the academic year 2019-2020 onwards)

Seme ster	Course	Course Title	Ins. Hrs/ Week	Cre dits	Ex am hrs	Int. Ma rks	Ext. Mar ks	Total
1	Language course 1 (LC 1)	செய்யுள் (இக்காலம்), சிறுகதை, பயன்முறைத் தமிழ், தமிழ் இலக்கிய வரலாறு	6	3	3	25	75	100
Ш	Language course 2 (LC 2)	செய்யுள் ( இடைக்காலம் ), உரைநடை, தமிழ்ச் செம்மொழி வரலாறு, மொழிபெயர்ப்பியல், தமிழ் இலக்கிய வரலாறு	6	3	3	25	75	100
III	Language course 3 (LC 3)	செய்யுள் (காப்பியங்கள்), கட்டுரை இலக்கியம், புதினம் , தமிழ் இலக்கிய வரலாறு	6	3	3	25	75	100
IV	Language course 4 (LC4)	செய்யுள் (பழந்தமிழ் இலக்கியம்) நாடகம், தமிழ் இலக்கிய வரலாறு, கட்டுரை வரைவியல்	6	3	3	25	75	100
		Total	24	12				400

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards
இளநிலைப் பட்டப் படிப்பு (கலையியல், அறிவியல், வணிகவியல் மற்றும்
வணிக மேலாண்மையியல்)

முதலாமாண்டு : முதற்பருவம்

பகுதி 1 தமிழ் - தாள் 1

# செய்யுள் (இக்காலம்), சிறுகதை, பயன்முறைத் தமிழ், தமிழ் இலக்கிய வரலாறு

#### பாட நோக்கம் (Course Objectives)

தன்னம்பிக்கை, பொறுப்புணர்வு, சமுதாய அக்கறை, மனித உறவுகளைப் போற்றுதல், சுற்றுச்சூழல் விழிப்புணர்வு, உலக அமைதி, அற உணர்ச்சி, தாய்மொழிப் பற்று முதலான இன்றைய இளம் தலைமுறையினருக்குத் தேவையான அடிப்படைப் பண்புகளைக் கற்பித்தல். இக்காலப் படைப்பிலக்கிய வகைமைகளை, படைப்பிலக்கியச் சூழல்களை, படைப்பாளர்களை அறிமுகம் செய்தல்.

பிழையின்றித் தமிழ் எழுதத் தேவையான அடிப்படைகளைக் கற்கச் செய்தல்.

பணித்தேர்வுகளுக்கு உதவக்கூடிய தமிழ்ப் பாடப்பகுதிகளைக் கற்பித்தல்.

# அலகு – 1

- 1. பாரதியார் பாடல்கள் புதுமைப்பெண் பா.எண்கள் 3,4,5,7,8
- 2. பாரதிதாசன் பாடல்கள் எந்நாளோ
- 3. பெருஞ்சித்திரனார் தமிழ் நெஞ்சம்
- 4. தமிழ் ஒளி மழைக் காலம்
- 5. முருகுசுந்தரம் சமுதாய தர்மம்
- 6. பொன்னடியான் உள்ளம் உயர....
- 7. முடியரசன் மொழியுணர்ச்சி
- 8. முத்துலிங்கம் எது தேசியம்
- 9. தமிழேந்தி தொண்டின் பழம்
- 10. தாரா பாரதி வெறுங்கை என்பது

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

- 11. இன்குலாப் கவலையும் கண்ணீரும் நம்முடன் இருக்கட்டும்
- 12. நா.காமராசன் காகிதப்பூக்கள்
- 13. ஈரோடு தமிழன்பன் இப்போது நினைந்து
- 14. தேவதேவன் நுனிக்கொம்பர் நாரைகள்
- 15. காசி ஆனந்தன் தமிழ் மண் வளம்

#### அலகு – 2

- 1. அப்துல் ரகுமான் ஆறாத அறிவு
- 2. தணிகைச்செல்வன் சுகம் எங்கே
- 3. மீரா உழவன்
- 4. மு.மேத்தா கண்ணீரின் கதை
- 5. சிற்பி தம்பி உனக்காக
- 6. வைரமுத்து கூடு
- 7. அறிவுமதி வலி
- 8. பழநிபாரதி கண்ணில் தெரியுது வானம், இரத்தத்தின் நிறம் பச்சை
- 9. பிச்சினிக்காடு இளங்கோ பகல் நீ, தஸ்லிமா நஸ்ரின்
- 10. இளம்பிறை மகளிர் நாள் வாழ்த்துகள், ஆசைகள்
- 11. சக்தி ஜோதி நிலவென்று சொல்லாதே, பெண்
- 12. பாவலர் வையவன் முறிந்த சிறகு, பாதை மறந்த போதை
- 13. தாமரை என்னையும் அழைத்துப் போ, ஒரு கதவும் கொஞ்சம் கள்ளிப்பாலும்
- 14. ந.வீ.விசயபாரதி தன்னம்பிக்கைத் தாமரைகள், புன்னகை மந்திரம், அன்புள்ள அம்மா
- 15. அ.வெண்ணிலா ஆதியில் சொற்கள் இருந்தன

# அலகு : 3

சிறுகதை – சிறுகதை மலர்

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### அலகு : 4

பயன்முறைத் தமிழ்

பிழைகளும், திருத்தங்களும் - வலிமிகுதல், வலி மிகாமை, மயங்கொலி எழுத்துகளின் வேறுபாடுகள் - தமிழில் பிறமொழிச் சொற்கள்

#### அலகு : 5

தமிழ் இலக்கிய வரலாறு – இக்காலம்

#### கற்றல் விளைவுகள் (Course Outcome)

மாணவர்கள் வாழ்வியல் கூறுகளை அறிந்துகொள்வதோடு, நற்பண்புகளை வளர்த்துக்கொள்வர்.

இன்றைய இலக்கியப் படைப்புச் சூழலை அறிந்து கொள்வதால் படைப்பிலக்கியவாதிகளாகும் ஆற்றல் பெறுவர்.

சமுதாய, அரசியல், சூழலியல் விழிப்புணர்வு பெறுவர். தாய்மொழியில் திறன் பெறுவர்.

பணித்தேர்வுகளுக்கு உரிய தமிழ்த்திறன் பெறுவர்.

#### பாட நூல்கள்

- 1. செய்யுள் திரட்டு, தமிழ்த்துறை வெளியீடு.
- 2. சிறுகதை மலர் பிரமி பதிப்பகம், திருச்சி-21.
- 3. பயன்பாட்டுத் தமிழ் (இலக்கணக் கையேடு), தமிழ் நாதன் பதிப்பகம், சென்னை - 110.
- 4. தமிழ் இலக்கிய வரலாறு, முனைவர் கே.சுந்தரபாண்டியன், பிரமி பதிப்பகம், திருச்சி-21.

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### B,A/B,SC/B,COM/ BCA/BBA PART II ENGLISH COURSE PATTERN (FROM 2019-2020)

Sem.	Course	Course Title	Hrs/	Credit	MAX.MARKS			
			Week	S	Int.	Ext.	Total	
	Core Course I	English For Communication I	6	3	25	75	100	
T	Core Course II	English For Communication II	6	3	25	75	100	
1	Core Course III	English For Communication III	6	3	25	75	100	
	Core Course IV	English For Communication IV	6	3	25	75	100	
		TOTAL	24	12	200	300	400	

#### **Programme Educational objectives (PEO)**

Programme Educational Objectives are broad statements that describe the career and professional accomplishments that the program is preparing the graduates to achieve. PEO's are measured 4-5 years after graduation. The PEO is measured through employer satisfaction survey (yearly), alumni survey and placement records.

- PEO 1: Learners will participate in critical conversations and prepare, organize, and deliver their work to the public
- PEO 2: They will appreciate the literary works.
- PEO 3: The Graduates will attain phonological and morphological aspects of English.
- PEO 4: Learners can express a thorough command of English and its linguistic structures.

#### **Program Outcome (PO)**

The POs are narrower statements that describe what the students are expected to know and be able to do by the time of graduation. POs are based on relevance.

- PO 1 Become knowledgeable in the subject of <u>English for Communication</u> and apply the principles of the same to the needs of the Employer/Institution/Enterprise/Society.
- PO 2: Gain Analytical skills in the field/area of English for Communication.
- PO 3: Understand and appreciate professional ethics, community living and Nation Building initiatives.
- PO 4: Develop language learning skills like Listening, Speaking, Reading and Writing.
- PO 5: Making the Learners to realize their own Identity.

#### Programme: B.COM

#### For the Candidates admitted from the academic year 2019-2020 onwards

#### PROGRAMME SPECIFIC OUTCOME (PSO)

# PSOs are Statement that describe what the graduates of a specific educational Programme should be able to

- PSO1: Design solution to overcome Communication Problems.
- PSO 2: Apply Ethical Principles and Commit to Professional Ethics and Responsibilities.
- PSO 3: Recognize the need of Extensive Reading Skills.
- PSO 4: function as a team and an individual member amicably with other co-workers.
- PSO 5: Use English effectively in formal and informal situations.
- PSO 6: Develop vocabulary and communicative skills.

Course Code & Title	ENGLISH FOR COM	IMUNICATI(	ON - I					
Class	<u>I YEAR</u>	Semester	Ī					
Cognitive Level	K – 1 Acquire K – 2 Understand K – 3 Apply K – 4 Evaluate K – 5 Analyze							
Course Objectives	The Course aims  To expose students to effective communication in the form of prose  To make the learners aware of social issues  To help them to know great personalities  To make them aware of dangers from human carelessness  To help them realize the need for honesty							
UNIT	Content		No. of Hours					
I	1.Spoken English and Broken English: C 2. Give us a Role Model : Dr. A.P. J. Ab							
II		ir C. V. Raman Newspaper Ar	ticle					
III	Ü	uther King Jr.						
IV	Mosquitoes : Article Polluting the World :Article							

SYLLABI Programme: B.COM

#### For the Candidates admitted from the academic year 2019-2020 onwards

V	A Little Incident : Lu Hsun
	Jimmy Valentine : O. Henry
	GRAMMAR:
	1. Articles
	2. Preposition
	3. Adjective
	4. Adverb
Reference	Lessons will be edited and compiled.
	On completion of the course, students should be able to
Course	CO 1: communicate effectively
Outcomes	CO 2: aware of social issues
	CO 2. aware of social issues
	CO 3: know great personalities.
	So the man grown personalities.
	CO 4: aware of dangers from human carelessness.
	CO 5: know the need for honesty

#### Mapping of COs with PSOs & POs:

CO/PO	PO			PSO							
	1	2	3	4	5	1	2	3	4	5	6
CO1	S	M	S	M	M	M	S	S	M	M	S
CO2	S	M	M	M	M	S	M	S	M	M	M
CO3	S	M	S	M	M	M	S	S	M	M	S
CO4	S	M	M	M	M	S	M	S	M	M	M
CO5	S	M	S	M	M	M	S	S	M	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Course Code & Title		CC I - BUSINESS ACCOUNTING								
I B.Com	Semester – I	Credits: 4	Hrs / Wk : 6							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze									
Course Objectives	This Course aims t  Bring into li  Make the stu	This Course aims to  Bring into lime-light the students' aptitude about Accounting  Make the students to understand the accounting principles and its application in business								

UNIT	Content	No. of Hours
I	FINAL ACCOUNTS FOR SOLE TRADERS  Final Accounts of Sole Trader – Adjustments: Outstanding – Prepaid Income and Expenditure – provision on Debtors and Creditors – Interest on Capital and Drawings – Depreciation	16
п	ACCOUNTS OF NON-TRADING CONCERN  Accounts of Non-trading Concerns – Bills of Exchange	16
Ш	BRANCH ACCOUNTS  Branch Accounts – Departmental Accounts (including Foreign branch and Independent Branch)	15
IV	DEPRECIATION ACCOUNTS  Depreciation – Meaning – Causes – Methods – Straight Line method – Diminishing Balance method – Annuity method – Sinking Fund method – difference between provision and reserves	15
v	HIRE PURCHASE AND INSTALLMENT SYSTEM  Hire-purchase and Installment Purchase System – Meaning of Hire-purchase Contract, Legal Provisions regarding Hire-purchase Contract – Accounting Records for Goods of Substantial Sale Value and Accounting Records for Goods of Small Values – Installment Purchase	16

# Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

	System After Sales Services							
	[Note: Theory: 20% Problem: 80%]							
Reference	Text Book[s]:							
	1. Shukla M.C, Grewal S and Gupta S.C: "Advanced Accounting" S.Chand&							
	Co., - New Delhi  2. Cypto B. L. and Badhasyyamy. M. L. "Financial Association." S. Chandle, Co.							
	2. Gupta R.L and Radhaswamy .M: "Financial Accounting" S.Chand& Co., New Delhi							
	Reference Book[s]:							
	Maheswari S.N &Mahershwary S.K: "Fundamentals of Accounting" Vikas     Publishing – New Delhi							
	2. T.P.Gosh: "Fundamentals of Accounting" Sulthan Chand & Sons, New Delhi							
	3. "Compendium of Statement of Standards of Accounting" – The Institute of							
	Chartered Accountants (ICA), New Delhi							
	4. P.C. Tulasian, "Introduction to Accounting" – Pearson Editions							
	Website[s]:							
	1. <a href="http://www.ddegjust.ac.in/studymaterial">http://www.ddegjust.ac.in/studymaterial</a>							
	2. <a href="https://www.saylor.org/site/textbooks/FinancialAccounting">https://www.saylor.org/site/textbooks/FinancialAccounting</a> .							
	On completion of the course, students should be able to							
	CO – 1: recollect the basic concepts, conventions, methods and techniques underlying							
Course	the accounting practices.							
Outcomes	CO – 2: get the idea for preparing and presenting financial statements in accordance							
	with generally accepted accounting principles.							
	CO – 3: apply students' demonstrate skills in critical-thinking and problem-solving							
	CO – 4: evaluate conceptual knowledge of the financial accounting and to impart							
	skills for recording various kinds of business transactions							

SYLLABI

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

### **Mapping of COs with PSOs & POs:**

CO/PO	РО								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	M	S	M	S	M	S	S	M	M
CO2	S	M	M	M	S	W	M	S	M	S	M	W
CO3	S	S	S	S	S	M	M	S	W	M	M	M
CO4	M	M	S	S	S	S	M	S	M	M	M	W

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Course Code & Title	CC II -	BUSINESS ENVIRONMENT	AND ETHICS
I B.Com	Semester – I	Credits : 4	Hrs / Wk : 5
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		
Course Objectives	This Course aims to Provide knot economic application to	to  whedge of the environment in who operational and financial fra to the transaction of insurance businesses and practice of busin	amework with particular siness.

		No. of
UNIT	Content	Hours
I	BUSINESS ENVIRONMENT  Business and its environment: Nature of business – Scope of business  - Objectives of business – Business environment- Importance –  Dimensions of business environment: Economic, Social, Cultural,  Political, Legal, Demographic, Natural and Technological environment.	13
	ECONOMIC AND POLITICAL ENVIRONMENT	
п	Economic and Political Environment: Economic systems – Capitalism – Socialism – Mixed economy - Features, merits and limitations of each system – Role of Government in business: Regulatory role, Promotional role, Entrepreneurial role and Planning role – Constitution of India – The Preamble – The Fundamental Rights – The Directive Principles.	13
III	INDUSTRIAL POLICY RESOLUTIONS IN INDIA Industrial policy Resolutions in India: Meaning – Need & Importance of Industrial policy - Industrial Policy Resolutions 1948 and 1956 – The New Industrial policy 1991 – Features – Liberalization, Privatization and Globalization (LPG): Features of LPG – Merits and	13
	Demerits of LPG	

Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

1	for the Candidates admitted from the academic year 2019-2020 onwards	
IV	SOCIAL RESPONSIBILITY OF BUSINESS  Social Responsibility of Business: Concept of Social responsibility –  Nature and guidelines for social responsibility - Responsibility towards shareholders, employees, customer, Government and community –  Social Investment	13
v	BUSINESS ETHICS AND VALUES Business Ethics and values: Concept of Business Ethics – Nature – Elements - Need for ethics in business – factors governing business ethics – Concept of corporate values – Importance of values in business	13
Reference	Text Book[s]:  1. Francis Cherunilam, "Business Environment" – Himalaya Publis New Delhi (Ed.2008)	hing House,
	<ol> <li>Reference Book[s]:         <ol> <li>Rudder Dutt&amp;Sundaram.KPM, "Indian Economy" – S.Chand&amp;Delhi (Ed.2007)</li> <li>Michael V.P, "Business Policy and Environment" – S.Chand Delhi (Ed.2009)</li> <li>Raj Agarwal, "Business Environment" – Excel Books, New Delhi</li> <li>Mishra SK. and Puri VK. "Economic Environment of Business Publishing House, New Delhi (Ed.2009)</li> </ol> </li> </ol>	d& Co., New ni (Ed.2004)
	<ul> <li>Website[s]:</li> <li>1. <a href="http://download.nos.org">http://download.nos.org</a></li> <li>2. <a href="https://greylifestyle.com/introduction-to-business-environment">https://greylifestyle.com/introduction-to-business-environment</a></li> <li>3. <a href="https://www.slideshare.ne/business-ethics">https://www.slideshare.ne/business-ethics</a></li> </ul>	

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

	On completion of the course, students should be able to						
Course	CO – 1: explain the various dimensions of business environment						
Outcomes	CO – 2:outline how an entity operates in a business environment						
	CO – 3:discuss the effects of government policy on the economic environment						
	CO – 4:identify the ethical practices of business						

### **Mapping of COs with PSOs & POs:**

CO/PO	PO						PSO					
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	W	M	S	M	S	S	M	W	S
CO2	S	W	M	W	M	S	M	W	S	M	M	M
CO3	M	M	W	S	W	M	S	M	M	S	M	S
CO4	S	S	S	M	S	M	S	M	S	S	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Course Code & Title	AC I - BUSINESS ECONOMICS									
I B.Com	Semester – I	Credits: 4	Hrs / Wk:5							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate									
	K -5: Analyze									
Course Objectives	microecono perspective	e student with a method of mics through the eyes of an of a business person.	economist and from the							
		nalysis to business decision makin	**							

UNIT	Content	No. of Hours
I	INTRODUCTION TO ECONOMICS  Introduction to Economics- Definition of Business Economics-Nature and Scope of Business Economics – Basic tools in Managerial Economics	13
п	DEMAND FORECASTING  Law of Demand - Determinants of Demand - Demand Distinction - Indifference Curve Analysis - Consumer's Equilibrium-Elasticity of Demand - Types - Measurement - Demand Forecasting - Methods - Consumer Surplus.	13
III	COST OUTPUT RELATIONSHIP  Cost Concepts -Cost Output Relationship - Production Function - Isoquants - Law of Returns- Law of Variable Proportion - Returns to Scale - Producer's Equilibrium- Least Cost Combination.	13
	MARKET STRUCTURE  Market Structure: Price and Output Determination under Perfect	

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

IV	Competition – Monopoly – Discriminating Monopoly – Monopolistic Competition – Oligopoly.	13								
v	PRICING POLICY AND NATIONAL INCOME  Pricing Policy and National Income: Objectives of Pricing Policy –  Pricing Methods –National Income – Definition – Concepts of National Income– Methods of Calculating National Income- Uses – Limitations.	13								
Reference	Text Book[s]:  1	Channai								
	<ol> <li>Sankaran,S. (2013), "Business Economics" - Margham Publishers,</li> <li>Reference Book[s]:</li> </ol>	Chemiai.								
	1. AhujaH.L, "Business Economics" - Sultan Chand and Sons Ltd., New Delhi 2.Lekhi,R.K, "Business Economics" - [Reprint 14,2nd Revised Editions] - Kalya Publishers, New Delhi									
	Website[s]:  1. <a href="https://www.studocu.com/business-economics">https://www.studocu.com/business-economics</a>									
	<ol> <li>http://www.ddegjust.ac.in/studymaterial</li> <li>http://studentzone-ngasce.nmims.edu/content/Business</li> </ol>									
Course	On completion of the course, students should be able to do CO – 1: recollect the functional areas of economics.  CO – 2:understand the basic tools applied in the business economics.									
Outcomes	CO – 3:apply the various techniques for identifying the market condition of a firm.  CO – 4:analyze the concept of economics equilibrium and implications of the business cycle.									

SYLLABI

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

### **Mapping of COs with PSOs & POs:**

СО/РО	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	W	M	S	M	W	M	W	S	S	M	M	S
CO2	M	M	M	M	M	M	M	W	M	M	M	S
CO3	M	M	M	S	S	S	W	M	M	S	M	W
CO4	S	W	M	M	M	W	S	W	W	S	W	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

#### Programme: B.COM

#### For the Candidates admitted from the academic year 2019-2020 onwards

## இளநிலைப் பட்டப் படிப்பு (கலையியல், அறிவியல், வணிகவியல் மற்றும் வணிக மேலாண்மையியல்)

Seme ster	Course	Course Title	Ins. Hrs/ Week	Cre dits	Ex am hrs	Int. Ma rks	Ext. Marks	Total
ı	Value Education ( VE )	வாழ்வியல் கல்வியும் மனித உரிமைகளும் (Value Education and Human Rights)	2	1	3	1	100	100

#### முதலாமாண்டு : முதற்பருவம்

# வாழ்வியல் கல்வியும் மனித உரிமைகளும் (Value Education and Human Rights)

#### பாட நோக்கம் (Course Objectives)

தனித்திறன் மேம்பாடு, தன்னம்பிக்கை, நாட்டுப்பற்று, சமுதாயப் பொறுப்புணர்வு, மனித உறவுகளைப் போற்றும் பண்பு, அறச்சிந்தனை முதலான இன்றைய இளம் தலைமுறையினருக்குத் தேவையான அடிப்படை வாழ்வியல் பண்புகளைக் கற்பித்தல்.

கவலை, சினம், பொறாமை,சோம்பல் முதலான தீமை தரும் பண்புகளை விலக்கச் செய்தல்.உடல்நலத்தில் அக்கறை கொள்ளச் செய்தல்.

மனித உரிமைகளை அறியச் செய்தல்.

#### அலகு :1

வாழ்வியல் கல்வி : திறன் மேம்பாடும் உயர் பண்புகளும்

கல்வி, வாழ்வியல் கல்வியின் நோக்கம் - வாழ்வியல் கல்வியின் பரிணாம வளர்ச்சி - வாழ்வியல் கல்வியின் கூறுகள் - சுய முன்னேற்றம் - திறன் மேம்பாடு - உயர்பண்புகள் - தன்மதிப்பீடும் சுயபரிசோதனையும் -பாலினச் சமத்துவத்தை உளமாரப் பின்பற்றுதல் - மாற்றுத் திறனாளிகள், மனவளம் குன்றியோர், வயதில் பெரியவர்கள், அனுபவசாலிகள், சான்றோர்கள், குடும்ப உறுப்பினர்கள், அருகில் வசிப்பவர்கள்,

#### SYLLABI Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

சுற்றத்தார், உடன் பணியாற்றுவோர் இவர்களுக்கு மதிப்பளித்தல் - நற்பண்புகளும் நடத்தை உருவாக்கமும் - உண்மை - ஆக்கத்திறன் - தியாகம் - நேர்மை - கட்டுப்பாடு - உதவி செய்யும் மனப்பான்மை- - சகிப்புத்தன்மை - அறிவியல் கண்ணோட்டம்

#### அலகு: 2

தேசிய, உலக முன்னேற்றத்திற்கான வாழ்வியல் கல்வி

தேசம், சர்வ தேசங்கள் குறித்த எண்ணங்கள் - நமது நாடு - அரசமைப்பு - மக்காளாட்சித் தத்துவம் - சமதர்மம் - மதச்சார்பின்மை - சமத்துவம் - சமூக நீதி, தனியுரிமை - சுதந்திரமும் சகோதரத்துவமும் சமூகப் பண்புகள் - இரக்கம் மற்றும் நேர்மை, சுயகட்டுப்பாடு, உலகளாவிய சகோதரத்துவம் - தொழில் சார் பண்புகள் - அறிவு வேட்கை - தொழிலில் நேர்மை - முறைமை - காலந்தவறாமையும் நம்பிக்கையும் - மதம் சார்ந்த பண்புகள் - சகிப்புத்தன்மை, மெய்யறிவு, நன்னடத்தை - அழகியல் பண்புகள் - இலக்கியம், நுண்கலைகள் ஆகியவற்றைப் பயில்தல், சுவைத்தல், மனதாரப் பாராட்டுதல் மதித்தல், பாதுகாத்தல், தேசிய ஒருமைப்பாடும் சர்வதேசப் புரிதலும்.

# அலகு : 3

அறப்பண்புகள் மற்றும் வாழ்வியலில் உலகளாவிய பெருவளர்ச்சிகள் ஏற்படுத்தும் தாக்கங்கள்

அறிவியல் வளர்ச்சியின் தாக்கங்கள் - பன்பண்பாட்டு முரண்பாடுகளின் தாக்கங்கள் - பொருளியல் சிந்தனைகள் - மக்கள் தொடர்புச் சாதனங்கள் - இளமை உணர்ச்சி வேக நடத்தையின் நவீன அறைகூவல்கள் - இல்லறமும் நல்லுணர்வும் - ஒப்பீடும் போட்டி இடுதலும் - நேர்மறை, எதிர்மறை எண்ணங்கள் - அகந்தை - சினம் - சுயநலம் - அறைகூவல்கள்

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

அலகு: 4

உடல், உள்ள நலமும்

நோய் தீர்க்கும் செயல்பாடுகளும் உணவுப் பழக்கமும் உணவு முறைகளும் - பொருந்தும் உணவுகள் - பொருந்தா உணவுகள் - மனக் கட்டுப்பாடு - மனத்திண்மை - எளிய உடற்பயிற்சி - தியானம் - மனம், ஆன்மா சார்ந்த விளைவுகள் - யோகா - நோக்கங்கள் - வகைகள் - முறைகள் - ஆசனங்கள் - ஆசைகளை ஒழுங்குபடுத்துதல் - கவலை நீக்குதல் - சினம் தணிதல் - நெடுநீர், மறதி, சோம்பல் தவிர்த்தல் - தூக்கம் முறைப்படுத்துதல் - துக்கம், இழப்புகளை எதிர்கொள்ளல் - புகை, மது முதலானவைகளின் தீங்கு உணர்தல்- வாழ்த்துகளின் பயன்கள் குறிப்பு : இந்த அலகு உடற்பயிற்சி : தியானம் - யோகா செய்முறைப்

அலகு : 5

பயற்சிகளுடன் கூடியது.

மனித உரிமை, மனித உரிமைக் கருத்துகள்

தேசிய மற்றும் பன்னாட்டுக் கண்ணோட்டங்கள் - மனித உரிமையின் பரிணாமம் - மனித உரிமையின் பரந்த வகைப்பாடுகள் வாழ்தற்கான உரிமை, சுதந்திரம், கண்ணியத்துடன் வாழ்வதற்கான உரிமைகள் - கலாச்சாரம் மற்றும் கல்விக்கான உரிமைகள் - பொருளாதார உரிமைகள் - அரசியல் உரிமைகள் - சமூக உரிமைகள் - பெண்கள் மற்றும் குழந்தைகளின் மனித உரிமை - சமூகப் பழக்கங்களும் அரசியலமைப்புப் பாதுகாப்புகளும்.

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

### கற்றல் விளைவுகள் (Course OutCome)

மாணவர்கள் வாழ்வியல் கூறுகளை அறிந்துகொள்வதோடு நற்பண்புகளை வளர்த்துக்கொள்வர். தீமை தரும் பண்புகளை அறிந்து அவற்றிலிருந்து தம்மைக் காத்துக்கொள்வர்.

உடல்நலத்தில் அக்கறை கொள்வர். மனித உரிமைகளை அறிந்து கொள்வர்.

#### பாடநூல்

வாழ்வியல் கல்வியும் மனித உரிமைகளும், தமிழ்த்துறை வெளியீடு, நேரு நினைவுக் கல்லூரி, புத்தனாம்பட்டி.

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

முதலாமாண்டு : இரண்டாம் பருவம்

பகுதி 1 தமிழ் - தாள் 2

# செய்யுள் ( இடைக்காலம் ), உரைநடை, தமிழ்ச் செம்மொழி வரலாறு, மொழிபெயர்ப்பியல், தமிழ் இலக்கிய வரலாறு

#### பாட நோக்கம் (Course Objectives)

பக்தி இலக்கியம், சிற்றிலக்கியங்களை அறிமுகம் செய்தல்.

இக்காலத் தமிழ் உரைநடையை அறிமுகம் செய்தல்.

தமிழ்ச் செம்மொழி வரலாற்றைக் கற்கச் செய்தல்.

ஆங்கிலச் சொற்களுக்கு இணையான தமிழ்ச்சொற்களைப் பயன்பாட்டு முறையில் அறியச்செய்தல்.

பணித்தேர்வுகளுக்கு உதவக்கூடிய தமிழ்ப் பாடப்பகுதிகளைக் கற்பித்தல்.

#### அலகு – 1 இடைக்கால இலக்கியங்கள்

- 1.தேவாரம் திருநாவுக்கரசர் தேவாரம்
- திருவையாற்றுப் பதிகம் 3 பாடல்கள்
- 1. ஏருமதிக் கண்ணி யானை . . . . (பா.எண் -5)
- 2. விரும்பு மதிக் கண்ணி யானை .. . . . (பா.எண் -8)
- 3. திங்கள் மதிக் கண்ணி யானை . . . . . (பா.எண் -10)

# தனித்திருத் தாண்டகம் - 4 பாடல்கள்

- 1. முடிகொண்டார் முளையிளவெண் . . . . (பா.எண் -3)
- 2. பொக்கணமும் புலித்தோலும் . . . . . . (பா.எண் -4)
- 3. அணிதில்லை அம்பலமா . . . . . . (பா.எண் -7)
- 4. கடையொன்றிற் கங்கையையுந் . . . . . (பா.எண் -10)

# 2.திருவாசகம் - திருப்பூ வல்லி - 3 பாடல்கள்

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

- 1. எந்தை யெந்தாய் சுற்றம் . . . . . (பா.எண் -276)
- 2. தேனாடு கொன்றை . . . . (பா.எண் -279)
- 3. வானவன் மாலயன் . . . . (பா.எண் 286)

#### திருச்சதகம் – 4 பாடல்கள்

- 1. மெய்தான் அரும்பி .. . . (பா.எண் -5)
- 2. நாடகத்தா லுன்னடியார் . . . . (பா.எண் -15)
- 3. ஆமாறுன் திருவடிக்கே . . . . (பா.எண் -18)
- 4. வானாது மண்ணாது . . . . . (பா.எண் -19)

#### 3.திருமந்திரம் - 10 பாடல்கள்

- 1. நான் பெற்ற இன்பம் பெறுக . . . . . (பா.எண் -85)
- 2. அன்பும் சிவமும் இரண்டென்ப . . . . . (பா.எண் -270)
- 3. என்பே விறகா இறைச்சி ..... (பா.எண் -272)
- 4. நிற்கின்ற போதே . . . . (பா.எண் -292)
- 5. கல்லாத மூடரைக் காணவும் . . . . . . (பா.எண் -317)
- 6. உள்ளத்தின் உள்ளே ..... (பா.எண் -509)
- 7. உள்ளம் பெருங்கோயில் ..... (பா.எண் -823)
- 8. உடம்பினை யானிருந்து . . . . . . (பா.எண் -725)
- 9. ஒன்றே குலம் ஒருவனே தேவனும் . . . . . (பா.எண் -2103)
- 10. அறிவுக்கு அழிவில்லை . . . . . . (பா.எண் 2358)

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### 4.நாலாயிரத் திவ்ய பிரபந்தம் - 10 பாடல்கள்

குலசேகர ஆழ்வார் - பெருமாள் திருமொழி - நான்காம் திருமொழி

## திருவேங்கடத்தில் இருத்தலும் போதியது எனல்

- 1. ஊனேறு செல்வத்து பா.எண் 677
- 2. ஆனாத செல்வத்து பா.எண் 678
- 3. ஒண்பவள வேலை பா.எண் 680
- 4. மின்னனைய நுண்ணியர் பா. எண் 682
- 5. வான்ஆளும் மாமதிபோல் பா.எண் 683

#### வித்துவக்கோட்டு அம்மானை வேண்டி நிற்றல்

- 1. தருதுயரம் தடாயேல் பா.எண் 688
- 2. கண்டார் பா.எண் 689
- 3. மீன் நோக்கும் பா.எண் 690
- 4. வாளால் அறுத்து பா.எண் 691
- 5. வெங்களத்தின் பா.எண் 692

# **5.இயேசு காவியம் -** மலைப்பொழிவு

6.தீன் குறள் - இரு அதிகாரங்கள் – நல்லிணக்கம், வரன் தட்சணை

# 7. கலிங்கத்துப் பரணி - களம் பாடியது - 10 பாடல்கள்

- 1. தேவாசுரம், இராமாயணம் . . . . . (பா.எண் -473)
- 2. உடலின் மேல் பல காயம் . . . . . (பா.எண் -476)
- 3. நெடுங்குதிரை மிசைக் கலணை . . . . . (பா.எண் -477)
- 4. விருந்தினமும் வறியவரும் . . . . . (பா.எண் -478)
- 5. மா மழைபோல் பொழிகின்ற . . . . . (பா.எண் -480)

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

- 6. தன் கணவருடன் தாமும் .. . . . . (பா.எண் -482)
- 7. வாய் மடித்துக் கிடந்ததலை . . . . . (பா.எண் -483)
- 8. பொரு தடக்கை வாள் எங்கே . . . . . (பா.எண் -485)
- 9. ஆடல் துரங்கம் பிடித்து . . . . . (பா.எண் -486)
- 10. சாதுரங்கத் தலைவனைப் போர்க் களத்தில் . . . (பா.எண்-502)

#### 8. குற்றாலக் குறவஞ்சி - குறத்தி கூறும் நாட்டு வளம் - 5 பாடல்கள்

- 1. சூழ மேதி இலங்குந் துறையில் ..... (பா.எண் -3)
- 2. தக்க பூமிக்கு முன்புள்ள நாடு . . . . . . (பா.எண் -5)
- 3. அஞ்சுநூறு மகம்கொண்ட நாடு . . . . . (பா.எண் -6)
- 4. மாதம் மூன்றும் மழையுள்ள நாடு . . . . . (பா.எண் -7)
- 5. நீங்கக் காண்பது சேர்ந்தவர் பாவம் . . . . . (பா.எண் -8)
- 9. தமிழ் விடுதூது 110 -120 கண்ணிகள்

# அலகு : 2

**உரைநடை** - காற்றின் கையெழுத்து - பழநிபாரதி

# அலகு - 3

# தமிழ்ச் செம்மொழி வரலாறு

செம்மொழி விளக்கம் - செம்மொழி வரலாறு - உலகச் செம்மொழிகள் - இந்தியச் செம்மொழிகள் - செம்மொழிக்கான தகுதிகள் அல்லது செம்மொழிப் பண்புகள் - தமிழ்ச் செம்மொழி நூல்கள்.

#### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

#### அலகு - 4

**மொழிபெயர்ப்பியல்** - ஒரு மடல்(கடிதம்) , ஒரு பத்தி ஆங்கிலத்திலிருந்து தமிழில் மொழிபெயர்த்தல்.

#### அலகு - 5

**தமிழ் இலக்கிய வரலாறு -** இடைக்காலம்

#### கற்றல் விளைவுகள் (Course Outcome)

மாணவர்கள் ஆன்மீகச் சிந்தனையுடன் கூடிய நற்பண்புகளை வளர்த்துக்கொள்வர்.

இடைக்கால இலக்கியப் படைப்புச் சூழலை அறிந்து கொள்வதால் இலக்கிய வரலாற்று அறிவு பெறுவர்.

சமுதாய, அரசியல், சூழலியல் விழிப்புணர்வு பெறுவர். தாய்மொழியில் திறன் பெறுவர்.

பணித்தேர்வுகளுக்கு உரிய தமிழ்த்திறன் பெறுவர்.

#### பாட நூல்கள்

- 1. செய்யுள் திரட்டு, தமிழ்த்துறை வெளியீடு.
- 2. தமிழ்ச் சொம்மொழி வரலாறு, முனைவர் மு.சாதிக்பாட்சா, இராஜா பப்ளிகேசன், திருச்சி-23.
- 3. மொழிபெயர்ப்புகள் (கடிதங்களும் பத்திகளும்) மகிழினி பதிப்பகம், சென்னை- 106.
- 4. தமிழ் இலக்கிய வரலாறு -பிரமி பதிப்பகம், திருச்சி-21.
- 5. காற்றின் கையெழுத்து, பழநிபாரதி, தமிழ்நாதன் பதிப்பகம், சென்னை.

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Course Code & Title	ENGLISH FO	R COM	MUNICATION –	· II				
Class	<u>I YEAR</u>		Semester	Ш				
Cognitive Level	K – 1 Acquire K – 2 Understand K – 3 Apply K – 4 Evaluate K – 5 Analyze							
Course Objectives	The Course aims To expose students to the wisd To familiarize students with the entertainment To make them realize to treat To make them know to use sci To make them understand the	ne dange all equal ence car	r of modern food ly efully	and				
UNIT	Conte	ent		No. of Hours				
I	It is Personality that matters Pele	: Sv	vami Vivekananda					
II	Fun Food Keep Television at Arm's length	1						
III	Women not the weaker sex A Tree Speaks	: M	.K. Gandhi Rajagopalachary					
IV	The Despair of the Ganges The Fukushima- Nuclear Disaste		Damodharan					
V		William S Oscar Wil	Somerset Maughan Ide	1				
Reference	Lessons will be edited and compile							
	On completion of the course, stude	nts should	l be able to					
Course Outcomes	CO 1: Know the wisdom of great n							
	CO 2: know the dangers in modern life.  CO 3: accept to treat all equally							
	CO 4:realize the need to use science	e carefull	y.					
	CO 5: understand the need to help	others.						

### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

### Mapping of COs with PSOs & POs:

CO/PO			PO	PSO							
	1	2	3	4	5	1	2	3	4	5	6
CO1	S	M	M	M	M	S	M	S	M	M	M
CO2	S	M	S	M	M	M	S	S	M	M	S
CO3	S	M	M	M	M	S	M	S	M	M	M
CO4	S	M	S	M	M	M	S	S	M	M	S
CO5	S	M	M	M	M	S	M	S	M	M	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

Course Code & Title	CC III – STATISTICAL METHODS								
I B.Com	Semester – II	Credits : 4	Hrs / Wk : 5						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives	This Course aims to  • Acquire the knowledge of measures of central tendency, dispersion, correlation and regression analysis								

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

Content	No. of Hours					
STATISTICS AND MEASURES OF CENTRAL TENDENCY						
Statistics: Definition – Functions, Scope and Limitations of statistics - Statistical Enquiry – Stages in conducting a statistical survey – Primary data Vs Secondary data – Data Processing: – Fieldwork validation – Data Editing – Coding - Classification, Tabulation and Presentation of data- Diagrams – Bar diagram, Frequency polygon, Histogram and Ogive						
Measures of Central Tendency- Average – Meaning – Characteristics of a typical average – Computation of Mean, Median, Mode, Geometric Mean, Harmonic Mean and Weighted Arithmetic Mean						
MEASURES OF DISPERSION AND SKEWNESS						
Measures of Dispersion: Dispersion – Meaning – Properties of a good measure of dispersion – Absolute Vs relative measure of dispersion – Computation of Range, Quartile Deviation, Mean Deviation, Standard Deviation and Co-efficient of Variation.						
Skewness – Meaning – Variation Vs Skewness – Measures of Skewness- Karl Pearson's and Bowley's Co-efficient of Skewness	13					
CORRELATION AND REGRESSION ANALYSIS						
Correlation Analysis:Definition – Types of Correlation – Methods of Studying Correlation – Spearman's Rank Correlation Co-efficient.	10					
<b>Regression Analysis:</b> Definition – Correlation Vs. Regression – Regression lines and Regression Equations – Regression co-efficient - Computation of correlation co-efficient from regression co-efficient	13					
INDEX NUMBERS						
Index Numbers: Definition – Characteristics of Index numbers – Uses – Types of Index numbers – Construction of Price Index numbers – Unweighted Index numbers – Weighted Index numbers – Time reversal test and Factor reversal test of Index number – Moving Average	13					
ANALYSIS OF TIME SERIES						
Analysis of Time Series: Introduction – Uses - Components of time series – Measurement of trend- graphical method, semi-average method, moving average and method of least square.	13					
[Note: Theory: 20% Problem: 80%]						
	Statistics:Definition – Functions, Scope and Limitations of statistics - Statistical Enquiry – Stages in conducting a statistical survey – Primary data Vs Secondary data – Data Processing:– Fieldwork validation – Data Editing – Coding - Classification, Tabulation and Presentation of data- Diagrams – Bar diagram, Frequency polygon, Histogram and Ogive  Measures of Central Tendency- Average – Meaning – Characteristics of a typical average – Computation of Mean, Median, Mode, Geometric Mean, Harmonic Mean and Weighted Arithmetic Mean  MEASURES OF DISPERSION AND SKEWNESS  Measures of Dispersion: Dispersion – Meaning – Properties of a good measure of dispersion – Absolute Vs relative measure of dispersion – Computation of Range, Quartile Deviation, Mean Deviation, Standard Deviation and Co-efficient of Variation.  Skewness – Meaning – Variation Vs Skewness – Measures of Skewness- Karl Pearson's and Bowley's Co-efficient of Skewness  CORRELATION AND REGRESSION ANALYSIS  Correlation Analysis: Definition – Types of Correlation – Methods of Studying Correlation – Spearman's Rank Correlation Co-efficient.  Regression Analysis: Definition – Correlation Vs. Regression – Regression lines and Regression Equations – Regression co-efficient  INDEX NUMBERS  Index Numbers: Definition – Characteristics of Index numbers – Uses – Types of Index numbers – Weighted Index numbers – Time reversal test and Factor reversal test of Index number – Moving Average  ANALYSIS OF TIME SERIES  Analysis of Time Series: Introduction – Uses - Components of time series – Measurement of trend- graphical method, semi-average method, moving average and method of least square.					

Programme: B.COM
For the Candidates admitted from the academic year 2019-2020 onwards

	Text Book[s]:						
Reference	1. R.S.N. Pillai and Bagavathi, "Business Statistics" - S. Chand & Company Ltd., New Delhi.						
	Reference Book[s]:						
	1. S.P. Gupta and M.P. Gupta, "Business Statistics", S. Chand & Company Ltd., New Delhi. (2016)						
	2. J.K. Sharma, "Fundamentals of Business Statistics", Pearson Education						
	India.						
	Website[s]:						
	1. <a href="http://www.ddegjust.ac.in/studymaterial">http://www.ddegjust.ac.in/studymaterial</a>						
	On completion of the course, students should be able to						
	CO – 1: collect, process, analyze and present the statistical data.						
Course	CO – 2: acquire the knowledge of applying various statistical tools						
Outcomes	CO – 3: apply students' demonstrate skills in critical-thinking and problem-solving						
	CO – 4:understand the necessity of various techniques for robust statistical inference						

SYLLABI

### Programme: B.COM

For the Candidates admitted from the academic year 2019-2020 onwards

### **Mapping of COs with PSOs & POs:**

CO/PO		РО							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	S	M	M	M	S	M	S	M	W	W	M
CO2	M	S	M	S	M	S	W	S	M	M	S	M
CO3	W	M	M	M	S	M	M	S	M	M	S	M
CO4	S	M	M	W	M	M	S	M	S	M	S	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	AC II – MODERN BANKING PRACTICES								
I B.Com	Semester – II	Credits: 4	Hrs / Wk : 5						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate								
Course Objectives	This Course aims to  The students law and prace  Discuss the	law and practices							
	• Get clear ide / trends in ba	ea about the modern banking sy anking	stem and recent development						

UNIT	Content	No. of Hours
I	FUNCTIONS AND SERVICES OF BANKERS  Definition of the term Banker and Customer – General Relationship – Special Relationship – Main Functions and Subsidiary Services rendered by Banker – Agency Services and General Utility Services	13
п	OPERATIONS OF BANK ACCOUNTS  Operations of Bank Accounts – Fixed Deposits – Fixed Deposits Receipts and its implications – Savings Bank Accounts – Current Accounts – Recurring Deposits Accounts – New Deposit Savings Schemes introduced by Banks – Super Savings Package – Cash Certificate, Annuity Deposit – Reinvestment Plans – Perennial Premium Plan – Non Resident (External) Accounts Scheme	13
III	CLASSIFICATION OF CUSTOMERS  Types of Customers – Account Holders – Procedure for Opening and Closing of Accounts of Customers – Particulars of Individuals – Steps to be taken by Banker in the event of death, Lunacy, Bankruptcy – Winding up Garnishee Order	13

IV	RIGHTS AND DUTIES OF BANKERS							
	Paying and Collecting Bankers – Rights, Responsibilities and Duties e Paying and Collecting Banker- Precautions to be taken in Payment and Collection of Cheques - Protection provided to them – Nature of protection and conditions to get protection – Payment in due course Recovery of Money paid at mistake							
	MODERN BANKING PRACTICES							
V	Pass Book and Issue of Duplicate Pass Book – Cheques – Definition of Cheque – Requisites of a Cheque – Drawing of a Cheque – Types of Cheque – Alteration – Marking – Crossing – Different forms of Crossing and their significance- Endorsement Loss of Cheques in transit – Legal effect. Modern Banking Practice – e Banking – Internet Banking – Mobile Banking – ATMs – Cash Machine – EFT (Electronic Fund Transfer) – RTGs, NEFT and MICR							
	Text Book[s]:							
	<ol> <li>Sundaram&amp;Varshney, "Banking Theory Law and Practice" – Su Company, New Delhi</li> <li>Reference Book[s]:</li> </ol>	lthan Chand						
	1. E.Goren&N.Natarajan, "Banking Theory Law and Practice" Publications (2013) 23 <sup>rd</sup> Revised Ed.	– Himalaya						
Reference	2. B.Santhanam," <i>Banking Theory Law and Practice</i> " – Margham Publications, Chennai							
	3. M.S.Ramasamy, "Tannan's Banking Law & Practice in India Chand Company, New Delhi	a"- Sulthan						
	Website[s]:							
	1. <a href="https://www.docsity.com/en/subjects/banking-law-and-practice">https://www.docsity.com/en/subjects/banking-law-and-practice</a>							
	2. <a href="https://www.icsi.in/Studymaterial/bl">https://www.icsi.in/Studymaterial/bl</a>							
	3. <a href="http://www.ddegjust.ac.in/studymaterial">http://www.ddegjust.ac.in/studymaterial</a>							

	On completion of the course, students should be able to
Course	■ CO – 1:keep in mind the relationship between banker and customer.
Outcomes	■ CO – 2:understand the various products and services offered by the bank.
	■ CO – 3:apply the regulatory issue that arises in banking sector.
	■ CO – 4: evaluate ethical issues in banking and consider their implication for conduct of business.

### **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	W	S	M	S	M	W	M	M	S
CO2	S	M	S	S	M	M	M	M	S	M	M	S
CO3	M	M	M	S	M	S	W	S	S	S	S	M
CO4	M	M	W	S	M	S	S	S	M	W	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	A	AC III – PRINCIPLES OF MARKETING									
I B.Com	Semester – II	Credits: 4	Hrs / Wk : 4								
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze										
Course Objectives	marketing	This Course aims to  • enable the students to get the knowledge about the concepts of marketing									

UNIT	Content	No. of Hours
I	EVOLUTION OF MARKETING  Introduction – Meaning – Needs, Wants, Demand, Products, Value, Satisfaction, Quality, Exchange, Transaction, Relationship – Market – Marketing – Evolution of the concept of Marketing.  Consumer Behaviour – Factors – Buying Decision Behaviour – Buying Decision Making Process – Market Segmentation	11
п	PRODUCT PLANNING AND DEVELOPMENT  Product – Features – Classification – Product Planning and Development – Product Life Cycle – Branding – Packaging	10
III	PRICING AND DISTRIBUTION CHANNELS  Pricing – Meaning – Objectives – Factors affecting pricing – New Product Pricing Strategy – Pricing Adjustment Strategy. Physical Distribution – Channels – Types – Channel Functions – Selection of Channels – Wholesaling – Emerging Trends in Retail Trade	11
IV	PROMOTION  Meaning, importance, Promotion Mix; Advertising: Meaning, objectives and advantages; Publicity and Personal Selling: Meaning and importance; Sales Promotion: Meaning and tools, Public Relations	10

V	IMPACT OF TECHNOLOGY IN MARKETING	
	E-Marketing: Meaning – Business Models associated with e-marketing – Websites associated with e-marketing – benefits of e-marketing – limitations – Scope of e-marketing – E-Business: Introduction – Telemarketing – Automatic Vending Machine – Electronic Data Interchange (EDI) – E-Auctioning  Retail Marketing – Rural Marketing – Green Marketing (Meaning and features)	10
Reference	Text Book[s]:	
	<ol> <li>Philip Kotler&amp; Gary Armbstrong, "Principles of Marketing"- Pri India, New Delhi</li> </ol>	ntice Hall of
	Reference Book[s]:	
	1.E Stanton, "Principles of Marketing"	
	2. R.S.N.Pillai&Bhagawathi, "Marketing Management" - Sulthan Cl	hand & Co.,
	New Delhi	
	3. C.B.Memoria, "Marketing Management"	
	4. PingaliVenugopal, "Marketing Management" - Ed1 SAGE Publi	cation, New
	Delhi	
	Website[s]:	
	1. <a href="http://www.uobabylon.edu.iq">http://www.uobabylon.edu.iq</a>	
	2. <a href="http://www.pondiuni.edu.in">http://www.pondiuni.edu.in</a>	
	3. <a href="https://www.studocu.com">https://www.studocu.com</a>	

Course Outcomes	<ul> <li>On completion of the course, students should be able to</li> <li>CO – 1: remember the key concept and elements of marketing management.</li> <li>CO – 2: understand the role of marketing in a business context.</li> <li>CO – 3: deploy awareness and consideration of tools available to a marketer.</li> <li>CO – 4: analyze the global marketing environment and opportunities.</li> </ul>
--------------------	---

### **Mapping of COs with PSOs & POs:**

СО/РО		PO							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	M	W	S	W	S	S	M	M	S
CO2	M	S	S	M	M	S	S	M	S	M	M	S
CO3	W	M	M	S	M	M	S	M	M	S	M	M
CO4	M	W	M	W	S	M	S	M	M	S	M	W

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	SKBC I -COMMERCIAL CORRESPONDENCE								
I B.Com	Semester – II	Credits: 2	Hrs / Wk : 2						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze	K- 2: Understand K- 3: Apply K -4: Evaluate							
Course Objectives	This Course aims to	<ul> <li>This Course aims to</li> <li>Bring about effective writing skills in commercial world.</li> <li>Enable the students to write business letters effectively and develop communication skills</li> </ul>							

UNIT	Content	No. of Hours
	INTRODUCTION OF BUSINESS COMMUNICATION	
I	Nature and Scope of Business Communication – Meaning and Importance of Communication in Business – "You Attitude" – Characteristics of an effective Letter – Kinds of Business Letters – Lay out – Barriers of Communication	5
	ENOUIDIES AND DEDITIES	
п	ENQUIRIES AND REPLIES  Enquiries and Replies – Orders and their Execution – Credit and Status Enquiries – Complaints and Adjustments	5
III	BUSINESS CORRESPONDENCE  Collection Letters – Circular Letters – Sales Letters – Bank Correspondence – Import and Export Correspondence – Agency Correspondence	6
IV	REPORTS WRITING  Application for Jobs – Resume Writing – Report Writing – Kinds of Reports – Press Reports – Market Reports	5

V	INFORMATION TECHNOLOGY IN COMMUNICATION							
	Information Technology and the Future trends in Communication – Online Communication – Internet – email – e-Commerce – Teleconference							
Reference	Text Book[s]:  1. R.S.N. Pillai&Bhagavathy, "Modern Commercial Correspondence" – Sulthan Chand, New Delhi							
	Reference Book[s]:							
	1. P.D.Chaturvethi and MukeshChadurvethi, "Business Communication"							
	2. M.S.Ramesh and CC.Pattanshetti, "Effective Business English  Correspondence"							
	<ol> <li>Rajendra Pal &amp;J.S.Korlohalli, "Essentials of Business Communication" – Sulthan Chand &amp; Sons, New Delhi (10<sup>th</sup> Edition)</li> <li>Dr.S.SrinivasanVallabhan, "Computer Application in Business" – Sulthan Chand &amp; Sons, New Delhi (3<sup>rd</sup> Edition)</li> </ol>							
	Website[s]:							
	1. https://lecturenotes.in/subject/47/business-communication-bc							
	2. <a href="https://examupdates.in/mba-business-communication">https://examupdates.in/mba-business-communication</a>							
	3. <a href="http://www.cakart.in/subjects/business-communication">http://www.cakart.in/subjects/business-communication</a>							
	On completion of the course, students should be able to							
	■ CO – 1:remember the concept and business communication models.							
Course Outcomes	■ CO – 2:understand the role of communication as an avenue for business.							
	■ CO – 3:deploy students understand how to write business letter and improve written communication							
	■ CO – 4:interpret the ability to communicate effectively							

### **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	M	M	S	M	M	W	M	M	S
CO2	S	M	S	M	M	S	M	W	M	M	M	M
CO3	S	S	S	S	M	S	M	M	S	W	M	M
CO4	M	S	W	W	S	M	M	S	S	M	W	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

# இரண்டாமாண்டு : மூன்றாம் பருவம் பகுதி 1 தமிழ் - தாள் 3

# செய்யுள் (காப்பியங்கள்), கட்டுரை இலக்கியம், புதினம், தமிழ் இலக்கிய வரலாறு

### பாட நோக்கம் (Course Objectives)

பண்டைத் தமிழரின் அரசியல் நேர்மை, குடிமக்களின் உரிமை, குடிமக்களின் பொறுப்புணர்வு, அறச்சிந்தனைகளை அறியச்செய்தல். நேர்மை, பிறருக்கு உதவும் பண்பு, நன்னெறிகளைப் பின்பற்றுதல் முதலான வாழ்வியல் பண்புகளை வளர்த்தல்.

வாழ்வின் எல்லா நிலைகளிலும் திறம்படச் செயலாற்றக் கற்றுத்தருதல்.

.

பெண்களை மதிக்கச் செய்தல், சொல்லாடல் திறன் வளர்த்துக்கொள்ள உதவுதல்.

மிகச் சிறந்த தமிழ் உரைநடைகளை அறிமுகம் செய்தல்.

பணித்தேர்வுகளுக்கு உதவக்கூடிய தமிழ்ப் பாடப்பகுதிகளைக் கற்பித்தல்.

### அலகு - 1

- 1. சிலப்பதிகாரம் : வழக்குரை காதை
- 2. மணிமேகலை : சிறைக்கோட்டத்தை அறக்கோட்டம் ஆக்கிய காதை 3. கம்பராமாயணம் - வாலி வதைப் படலம் – 106 பாடல்கள்

# அலகு - 2

104பா-ள்

- 1. வில்லிபாரதம் : கன்னபருவம் பதினேழாம் போர்ச்சருக்கம்-
- 2. சீறாப் புராணம் : மானுக்குப் பிணைநின்ற

படலம் - 30 பாடல்கள்

- 3. தேம்பாவணி வளன் சனித்த படலம் 30 பாடல்கள்
- 4. இராவண காவியம் : இலங்கைக் காண்டம்-அரசியற்படலம் –40 பா-ள்

அலகு: 3 கட்டுரை இலக்கியம் - 'கட்டுரை இலக்கியம்' , பிரமி பதிப்பகம்

அலகு: 4 புதினம் - வேரில் பழுத்த பலா, சு.சமுத்திரம்

# அலகு : 5

தமிழ் இலக்கிய வரலாறு - காப்பிய காலம்

### கற்றல் விளைவுகள் (Course Out Come)

மாணவர்கள் நேர்மைப் பண்பு, துணிவுடைமை, சமுதாய அக்கறை உள்ளவர்களாக வளம்பெறுவர்.

இல்லற வாழ்வில் பெண்களை மதித்தல் வேண்டும் என்ற உணர்வு பெறுவர்.

சமுதாய, அரசியல், சூழலியல் விழிப்புணர்வு பெறுவர். நல்ல தமிழ் உரைநடையில் பயிற்சி பெறுவர். பணித்தேர்வுகளுக்கு உரிய தமிழ்த்திறன் பெறுவர்.

#### பாடநூல்கள்

- 1. செய்யுள் திரட்டு, தமிழ்த்துறை வெளியீடு.
- 2. கட்டுரை இலக்கியம் பிரமி பதிப்பகம், திருச்சி-21.
- 3. வேரில் பழுத்த பலா, சு.சமுத்திரம் என்.சி.பி.எச்.வெளியீடு, சென்னை.

தமிழ் இலக்கிய வரலாறு – பிரமி பதிப்பகம், திருச்சி-21.

Course Code & Title	ENGLISH FOR COMMUNICATION III							
Class	<u>II YEAR</u>	Semester	<u>III</u>					
Cognitive Level	K – 1 Acquire K – 2 Understand K – 3 Apply K – 4 Evaluate K – 5 Analyze The Course aims							
Course Objectives	<ul> <li>To expose students to vocabulary</li> <li>To familiarize students with different levels of meaning.</li> <li>To help them to think logically</li> <li>To read and analyze a passage</li> <li>To make them competent to face an interview</li> </ul>							
UNIT	Content		No. of Hours					
I	<ol> <li>Synonyms</li> <li>Antonyms</li> <li>Words that Confuse</li> <li>Single Word Substitution</li> </ol>	: 100 : 100 : 50 : 100						

II	5. Phrasal verbs	: 50	
	6.Idioms	: 50	
III	7. Errors and How to avoid them	:100	
	8. Spotting Errors	:100	
	9. Jumbled Sentences	:25	
IV	10. Reading Comprehension	: 15	
	11. Dialogue Writing	: 20	
V	12. Letter Writing (Application, Business& Com	nplaints): 15	
	13. Report Writing	: 10	
	14.Interview Skills		
	15. Group Discussion		
Reference	Lessons will be edited and compiled.		
	On completion of the course, students should be	able to	
Course	CO 1: use words correctly.		
Outcomes	CO 2: understand different levels of meaning.		
	CO 3: think logically.		
	CO 4: analyze a passage.		
	CO 5: face an interview successfully		
	,		
l	I .		

### **Mapping of COs with PSOs & POs:**

CO/PO	PO					PSO					
	1	2	3	4	5	1	2	3	4	5	6
CO1	S	M	S	M	M	M	S	S	M	M	S
CO2	S	M	M	M	M	S	M	S	M	M	M
CO3	S	M	S	M	M	M	S	S	M	M	S
CO4	S	M	M	M	M	S	M	S	M	M	M
CO5	S	M	S	M	M	M	S	S	M	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CCL IV – COMPUTER APPLICATION IN BUSINESS							
II B.Com	Semester – III	Credits : 4	Hrs / Wk : 6					
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze							
Course Objectives	This Course aims to  • Enable the students to understand the applications of computer in business environment							

UNIT	Content	No. of Hours
I	MS – WORD 2016	16
II	MS- EXCEL 2016	15
III	MS – POWER POINT 2016	15
IV	PHOTOSHOP CS6	16
V	COREL DRAW AND PAGEMAKER 7.0	16
Reference	<ol> <li>Text Book[s]:</li> <li>"Essentials of Business Communication", Rajendra pal &amp;J.S.Korlo. Chand &amp; Sons, New Delhi, 10<sup>TH</sup> Edition.</li> <li>Reference Book[s]:</li> <li>"Computer Application in Business" Dr.S.V.SrininvasaVallab. Chand &amp; Sons, New Delhi, 3<sup>RD</sup>Editon</li> </ol>	
Course Outcomes	On completion of the course, students should be able to CO – 1: gain the basic knowledge of Microsoft Office CO – 2:apply designs to enhance the looks of the presentation CO – 3: analyze the use of Microsoft Word, Excel, PowerPoint, Ph PageMaker	otoshop and

#### **List of Practical**

#### CCL IV - COMPUTER APPLICATION IN BUSINESS

#### **MS-WORD**

- 1. Text & Table Manipulations
- 2. Bio-data using Templates
- 3. Bullets & Numbering
- 4. Newspaper Format
- 5. Mail Merge

#### **MS-EXCEL**

- 1. Students Mark List Preparation
- 2. Employees Pay Bill Preparation
- 3. Electricity Bill Preparation
- 4. Invoice Preparation
- 5. Inventory Report

#### MS-POWER POINT

1. Creating new slide, formatting slide layout, Slide and Sorter, Inserting New Slide No., date, time, chart, formatting slide, tool operation.

#### PHOTOSHOP 7.0

- 1. Creating New Images
- 2. Working with Layers
- 3. Creating Shapes and Painting
- 4. Working With Transforming and Retouching
- 5. Working with Color and Tonal Adjustments
- 6. Filters and their special
- 7. Working with Type
- 8. Working With Channels and Masking
- 9. Working with Automation
- 10. Printing with Color Separations
- 11. Creating Slices, Image and Maps and Rollovers
- 12. Animation

#### **COREL DREW**

- 1. Getting Started with Corel Drew
- 2. Drawing and Coloring
- 3. Mastering with Text
- 4. Applying Effects
- 5. Working with Bitmap Commands
- 6. C orel Drew Web Resources

#### **PAGEMAKER**

- 1. Create a Greeting Card for New Year
- 2. Create a Visiting Card
- 3. Create Resume
- 4. Create an advertisement for job in well-known form
- 5. Create a Newspaper Report
- 6. Create a document by importing Graphics image clip art
- 7. Create a Wedding Card

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	S	W	M	M	M	S	M	S	S
CO2	S	M	S	M	M	M	S	S	M	S	M	S
CO3	M	S	S	S	M	W	S	M	S	M	M	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CC V – AUDITING PRINCIPLES AND PRACTICE									
II B.Com	Semester – III	Credits : 4	Hrs / Wk : 5							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze									
Course Objectives	This Course aims to  Impart deep kn Familiarize the International Re	owledge in the entire system of audit students with the audit terminology eporting Standards between auditing, accounting and f	y, process of audit and basics of							

UNIT	Content	No. of Hours
	AUDIT AND INVESTIGATION	
I	Introduction – meaning – Definition – Evolution – Objectives – Advantages and Limitation of Auditing – Classification of Auditing: General Audit, Specific audit continuous and Periodical audit – Investigation: Circumstances – Distinction between Audit and Investigation – Types of Investigations	13
II	AUDIT PLANNING  Audit Planning – organization of audit – Audit Programme – Audit Files- Audit note book – Working papers – Routine checking – Evidence and Testing	13
III	INTERNAL CONTROL AND VOUCHING  Internal control – Internal check – vouching – vouching of cash transactions – vouching of trading transaction – verification and valuation of Assets and Liabilities	13

	COMPANY AUDIT	
IV	Company Audit: Preliminaries – Share Capital Audit – Audit of Financial Statements and Audit Reports – Audit of Public Sector Undertakings – Company Auditor: Qualification and disqualification – Appointment and Removal of Auditors – Rights and duties of auditor – Auditors Reports	13
	SPECIALIZED AND GREEN AUDIT	
v	Specialized Audits: Educational Institution, Hospitals, Clubs, Hotels, Publishers – Auditing transactions in an EDP Environment: Problems in EDP environment – Control in an EDP environment – Computer Assisted Auditing techniques - Green (Environmental) Audit: Definition – Objectives – Stages of Green Auditing	13
	Text Book[s]:	
	1. Tandon B.N., "Principles of Auditing" - S.Chand& Co., New Delhi	
Reference	Reference Book[s]:	
	1.Sharma, "Practical Auditing" – Sulthan Chand & Sons, New Delhi	
	2. DinkerPagare, "Principles and Practice of Auditing" – Sulthan Ch	and & Sons,
	New Delhi	
	3.Kamal Gupta, "Contemporary Auditing"	
	Website[s]:	
	1. <u>http://www.ftms.edu.my/images/Document/auditing</u> .	
	2.https://www.cpa-tac.com/us/courses/pdf/input/becker_txt_aud.pdf	

	On completion of the course, students should be able to
Course Outcomes	<ul> <li>CO – 1: keep in mind current auditing concepts, standards and acceptable practices.</li> <li>CO – 2:comprehend preventative internal control measures.</li> </ul>
	■ CO – 3:implement the audit process from planning of audit to completion of audit.
	■ CO – 4:interpret audit issue and make significant on computer assisted audit techniques

### **Mapping of COs with PSOs & POs:**

СО/РО	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	S	M	S	M	M	S	M	S	S
CO2	M	M	M	S	M	S	M	M	S	M	S	S
CO3	W	S	M	M	W	M	M	S	W	S	M	W
CO4	S	M	S	S	S	W	S	S	W	S	W	W

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	AC IV – COMMERCIAL LAW								
II B.Com	Semester – III	Credits: 4	Hrs / Wk : 5						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives	This Course aims to  • Familiarize th	ne students with laws relating to busi he fundamental principles and basi							

UNIT	Content	No. of Hours
I	INDIAN CONTRACT ACT 1872  Law – Sources of Indian Law – Indian Contract Act 1872 – Essentials of Contract – Types of contract – Offer – Acceptance – Consideration – Free consent – Capacity Void Agreements -Performance of contracts – Discharge of contract – Breach of contract – Remedies for breach of contract – Quasi contract.	13
II	SPECIALCONTRACTS  Special Contracts: Contract of Indemnity and Guarantee - Contract of Indemnity versus Contract of Guarantee - Kinds of Guarantee - Rights of Surety - Discharge of Surety. Bailment and Pledge - Requisites of bailment - Classification of Bailment - Duties and Rights of Bailer and Bailee Pledge -Essentials of Pledge - Pledge versus Bailment - Rights and Duties of Pawnor and Pawnee - Law relating to Lien - Types of Lien	13
III	AGENCY CONTRACT  Contract of Agency: Essentials of Agency – Rules of Agency – Creation of Agency – Classification of Agents – Duties and Rights of Agent – Duties and Rights of Principal – Sub-agent – Personal Liability of Agent – Termination of Agency.	13

	LIMITED LIBILITY PARTNERSHIP ACT 2008								
IV	The Limited Liability Partnership (LLP) Act 2008: Definitions – Origin – LLP in India - Salient features of LLP - Difference between LLP and Partnership - LLP Versus Company - LLP agreement - Nature of LLP - Partners and designated partners – Partners and their relations - Incorporation document - Incorporation - Registered office of LLP – Advantages and Disadvantages of LLP.								
	SALE OF GOODS AND CONSUMER PROTECTION ACT								
V	Sale of Goods Act 1930 – Sale – Difference between sales and Hire purchase – Difference between sale and Agree to sell – Types of goods – Rules relating to delivery of goods – Implied Condition and Warranties – Caveat Emptor – Exception to the rule Caveat Emptor – Rights of an unpaid seller - Consumers Protection Act 1986: Salient Features – Definition of Consumers – Grievance Redressal	13							
	Text Book[s]:								
	1. N.D.Kappor, "Business Law" – Sulthan Chand & Sons, New Delh	ii (Ed.2014)							
	Reference Book[s]:								
Reference	<ol> <li>Pillai&amp;Bhavathi R.S.N, "Business Law" – Sulthan Chand Co., New Delhi (Ed.2013)</li> <li>Arun Kumar Sen. "Commercial Law" – The World Press Pvt. Ltd, Kolkata (Ed.2013)</li> </ol>								
	3. Chawla&Garg, "Commercial Law" – Kalyani Publishers, Chandig	garh							
	Website[s]:								
	1. https://ais.ku.edu.tr/course/businesslaw								
	2. https://www.iare.ac.in/sites/files								
	3. https://www.studdco.com/businesslaw								

	On completion of the course, students should be able to							
Course Outcomes	■ CO – 1:remember rules and issues relating to the business.							
	■ CO – 2:understand the fundamentals of commercial law							
Outcomes	■ CO – 3:apply the knowledge and skills in the elective area of the business law.							
	■ CO – 4: evaluate the legal; principles and employ legal techniques to analyze competing consideration and resolve practical problems in the area of commercial law.							

### **Mapping of COs with PSOs & POs:**

СО/РО	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	M	S	S	W	M	S	S	S	S
CO2	S	S	S	S	S	M	M	M	M	S	M	M
CO3	S	S	S	S	M	M	M	M	S	W	W	S
CO4	S	M	S	M	W	W	M	S	S	M	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	SKBC II – ADVERTISING AND SALESMANSHIP							
II B.Com	Semester – III	Credits: 2	Hrs / Wk : 2					
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate							
Course Objectives	<ul> <li>K -5: Analyze</li> <li>This Course aims to</li> <li>Equip the students with the necessary skills for employment in the middle level cadre</li> <li>Explore the application in sales situations including the psychology of selling and the importance of relationship building</li> </ul>							

UNIT	Content	No. of Hours
I	INTRODUCTION TO ADVERTISING  Advertising- Meaning – Definition – Objectives – Advertisement Copy – Clarification of copy – Advertising Media – Kinds of Media.	5
п	Advertising Agencies- Definition – Functions – Organization of Advertising Department – Advertising Layout – Meaning – Function of Advertising Layout – Different Types of Layout	5
III	Basic elements of Advertising- Print Production – Methods of Printing – Print Production Process – Broadcast vs. Print Production – Television Production - Radio Production	5
IV	ADVERTISING CAMPAIGN  Advertising Campaign - Campaign Planning - Media Planning - Scheduling the Message - Advertising budget - Methods	6

	DUTIES AND RESPONSIBILITIES SALESMANSHIP
v	Sales Promotion- Meaning – Methods – Sales Promotion Planning – Salesmanship and Sales Promotion – After Sales Service - Qualities of Goods Salesman - Functions – Duties – Responsibilities of a Salesmanship
Reference	Text Book[s]:  1. P.Saravanavel, "Advertising and Salesmanship" - Margham Publications, Chennai
	Reference Book[s]:
	1.Rajan Nair, "Marketing" – Sulthan Chand & Sons, New Delhi 2.Sherlakhar.S.A, "Marketing Management" 3.V.S.Ramasamy and S.Namakumari, "Marketing Management" – Macmillan Publication
	Website[s]:  1. <a href="https://download.nos.crs/srsec">https://download.nos.crs/srsec</a>
	2. <a href="https://www.pondiuni.edu.i/storage/dde/download/asp">https://www.pondiuni.edu.i/storage/dde/download/asp</a>
	On completion of the course, students should be able to
Course Outcomes	<ul> <li>CO – 1:keep in mind the communication objectives behind advertisement and promotion.</li> <li>CO – 2:point out the advertising and promotion strategies and tactics utilized by communicating agencies.</li> </ul>
	<ul> <li>CO – 3: implement skills in selecting and integrating element to create effective communication campaigns.</li> <li>CO – 4: analyze current and past advertising and promotion campaigns.</li> </ul>

### **Mapping of COs with PSOs & POs:**

СО/РО	PO						PSO					
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	S	S	M	S	M	S	S	M	W	S	M
CO2	S	S	S	M	S	M	S	S	M	S	W	M
CO3	S	S	M	M	M	S	M	S	M	M	S	S
CO4	M	W	M	M	W	S	W	M	M	W	S	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

# இரண்டாமாண்டு : நான்காம் பருவம் பகுதி 1 தமிழ் - தாள் 4

# செய்யுள் (பழந்தமிழ் இலக்கியம்) நாடகம், தமிழ் இலக்கிய வரலாறு, கட்டுரை வரைவியல்

### பாட நோக்கம் (Course Objectives)

பழந்தமிழரின் வாழ்வியல் அறம், வாழ்வியல் நுட்பங்கள், அக வாழ்வுச் சிந்தனைகளை அறியச்செய்தல்.

தனித் திறன்களை மேம்படுத்திக் கொள்ள உதவுதல்.

கடமை உணர்ச்சி, பெரியோரை மதித்தல் முதலான உயர்பண்புகளை வளர்த்தல்.

தமிழர்தம் இயற்கை வளம், செல்வ வளம், இலக்கிய வளங்களை அறிமுகம் செய்தல்.

நிகழ்கால வாழ்வியல் சிக்கல்களில் தெளிவுபெறச் செய்தல், சமுதாய அக்கறை கொள்ளச்செய்தல்.

பணித்தேர்வுகளுக்கு உதவக்கூடிய தமிழ்ப் பாடப்பகுதியைக் கற்பித்தல்.

### அலகு – 1

### 1. குறுந்தொகை - 10 பாடல்கள்

### குறிஞ்சி

- 1. நிலத்தினும் பெரிதே . . . . . (பா.எண் -3)
- 2. வேரல் வேலி .... (பா.எண் -18)
- 3. யாயும் ஞாயும் . . . . . . (பா.எண் -40)
- 4. இடிக்கும் கேளிர் . . . . . . (பா.எண் -58)

# நெய்தல்

- 1. அணிற்பல் அன்ன . . . . . (பா.எண் -49)
- 2. ஞாயிறு பட்ட அகல்வாய் . . . . . (பா.எண் -92)
- 3. கடும்புனல் தொடுத்த . . . . . . (பா.எண் -103)

### மருதம்

- 1. தச்சன் செய்த சிறுமா . . . . . . (பா.எண் -61)
- 2. நன்நலம் தொலைய . . . . . . (பா.எண் -100)
- 3. வேம்பின் பைங்காய் . . . . . . (பா.எண் -205)

### 2. நற்றிணை – 5 பாடல்கள்

- 1. நின்ற சொல்லர் ,.. . . (குறிஞ்சி) . (பா.எண் -1)
- 2. விளம்பழம் கமழும் ..... (பாலை) . (பா.எண் -12)
- 3. தடமருப்பு எருமை . . . . (மருதம்) . (பா.எண் 120)
- 4. விளையாடு ஆயமொடு . . . . (நெய்தல்) . (பா.எண் -172)
- 5. அம்ம வாழி தோழி . . . . . (முல்லை) . (பா.எண் -289)

### 3. கலித்தொகை - 5 பாடல்கள்

- 1. பாலைக் கலி வயக்குறு மண்டிலம் . . . . . (பா.எண் 24)
- 2. குறிஞ்சிக் கலி பாடுகம் வா வாழி தோழி . . . . (பா.எண் 05)
- 3. மருதக்கலி ஈண்டு, நீர்மிசைத் தோன்றி . . . . (பா.எண் 24)
- 4. முல்லைக் கலி தனி பெறு தண் புலத்துத் . . . . . (பா.எண் 1)
- 5. நெய்தற் கலி மா மலர் முண்டகம் ..... (பா.எண் 16)

# 4. ஐங்குறுநூறு - 10 பாடல்கள்

## வேழப்பத்து

- 1. மனைநடு வயலை வேழம் .. . . (பா.எண் 11)
- 2. பரியுடை நன்மான் . . . . (பா.எண் 13)
- 3. ஓங்குபூ வேழத்துத் . . . . (பா.எண் 16)
- 4. இருஞ்சாய் அன்ன ..... (பா.எண் 18)
- 5. நெகிழ்பு ஓடும் வளை . . . . (பா.எண் 20)

# அன்னாய் வாழிப் பத்து

- 1. அன்னாய் வாழி! வேண்டு அன்னை! நம் படப்பை (பா.எண் 203)
- 2. அன்னாய் வாழி! வேண்டு அன்னை! அஃதெவன்கொல்?.. (பா. 204)
- 3. அன்னாய் வாழி! வேண்டு அன்னை! என்தோழி (பா.எண் 206)
- 4. அன்னாய் வாழி! வேண்டு அன்னை! நன்றும் (பா.எண் 208)

### 5. அன்னாய் வாழி! வேண்டு அன்னை! கானவர் (பா.எண் 208)

#### 5. புறநானூறு - 5 பாடல்கள்

- 1. இரும்பனை வெண்தோடு. . . (பா.எண் 54)
- 2. உண்டாலம்ம இவ்வுலகம்... (பா.எண் 14)
- 3. யாண்டு பலவாக . . . (பா.எண் 191)
- 4. யாதும் ஊரே... (பாடல் எண் 192)
- 5. செய்குவம் கொல்லோ நல்வினை... (பா.எண் 214)

### 6. பத்துப்பாட்டு - பட்டினப்பாலை முழுவதும்

# அலகு -2

- 1. திருக்குறள் 3 அதிகாரங்கள்
  - 1. மடியின்மை
  - 2. இடுக்கண் அழியாமை
  - 3. சொல்வன்மை

## 2. நாலடியார் - 12 பாடல்கள்

### பொறையுடைமை

- 1. காதலர் சொல்லுங் . . . . (பா.எண் 73)
- 2. அறிவதறிந்தடங்கி . . . . (பா.எண் 74)
- 3. இன்னா செயினும் . . . . . (பா.எண் 76)
- 4. தான்கெடினும் தக்கார். . . (பா.எண் 80)

## தீவினையச்சம்

- 1. அக்கே போல் அங்கை . . . (பா.எண் 123)
- 2. நெருப்பழல் சேர்ந்தக் கால் . . . (பா.எண் 124)
- 3. பெரியவர் கேண்மை . . . (பா.எண் 125)
- 4. யாஅர் ஒருவர் . . . . (பா.எண் 127)

### பெரியாரைப் பிழையாமை

- 1. பொறுப்பரென் . . . (பா.எண் 161)
- 2. அவமதிப்பும் ஆன்ற . . . (பா.எண் 163)
- 3. நளிகடல் தண்சேர்ப்ப . . . . (பா.எண்166)
- 4. பெரியார் பெருமை . . . . (பா.எண் 170)

### 3.பழமொழி - 12 பாடல்கள்

#### அறிவுடைமை

- 1. அறிவின் மாண்பு .. . . (பா.எண் 27)
- 2. அறிவினர் மாண்பு(பா.எண் 28)
- 3. அறிவுடையாருடன் அறிவுடையார் சேர்தல் (பா.எண் 30)
- 4. அறிவிலாரை அறிவுடையார் புகவிடாமை(பா.எண் 31)

### இன்னா செய்யாமை

- 1. முற்பகல் செய்யின் பிற்பகல் விளையும்(பா.எண்- 47)
- 2. நலியப் பெற்ற எளியர் அழுத கண்ணீர்(பா.எண் 48)
- 3. மதிப்பு மிக்கவரை அழிக்க முயலுதல்(பா.எண்-49)
- 4. நலிந்தாரை நலியாமை(பா.எண் 50)

# சான்றோர் இயல்பு

- 1. சான்றோர் பெருமை(பா.எண் 70)
- 2. வறுமையினும் நின்ற நிலையில் வழுவாமை(பா.எண் 71)
- 3. பீடிலாவிடத்தும் பெருந்தகைமையில் வழுவாமை(பா.எண் 72)
- 4. இடருற்ற விடத்தும் மதிப்பிற் குறையாமை(பா.எண் 73)

# SYLLABI Programme: B.COM

#### For the Candidates admitted from the academic year 2019-2020 onwards

### 4.இன்னா நாற்பது – 5 பாடல்கள்

- 1. அறமனத்தர் கூறும் கடுமொழி ... . . . (பா.எண் 6)
- 2. உண்ணாது வைக்கும் பெரும் பொருள் . . . (பா.எண் 16)
- 3. குலத்துப் பிறந்தவன் கல்லாமை யின்னா . . . (பா.எண் 19)
- 4. யானையின் மன்னரைக் கண்டால் . . . (பா.எண் 22)
- 5. பிறன் மனையாள் பின்னோக்கும் பேதைமை யின்னா . . . (பா.எண் 38)

### 5. இனியவை நாற்பது – 5 பாடல்கள்

- 1. பிச்சை புக்காயினும் கற்றல் . . . . (பா.எண் 1)
- 2. மானமழிந்தபின் வாழாமை முன்னினதே . . . (பா.எண் 13)
- 3. குழவிதளர் நடை காண்டல் இனிதே . . . (பா.எண் 14)
- 4. வருவா யறிந்து வழங்கல் . . . (பா.எண் 22)
- 5. பத்து கொடுத்தும் பதியிருந்து ..... (பா.எண் 40)

### அலகு : 3

நாடகம் - பிசிராந்தையார் - பாரதிதாசன்

## அலகு : 4

கட்டுரை வரைவியல் - பொதுக்கட்டுரைகள்

# அலகு : 5

தமிழ் இலக்கிய வரலாறு – சங்க காலம், சங்கம் மருவிய காலம் கற்றல் விளைவுகள் (Course OutCome)

மாணவர்கள் வாழ்வியல் நுட்பங்களில் வல்லமை பெறுவர். சமுதாய அக்கறை உள்ளவர்களாக மனவளம் பெறுவர். சமுதாய, பொருளியல், சூழலியல் விழிப்புணர்வு பெறுவர். பணித்தேர்வுகளுக்கு உரிய தமிழ்த்திறன் பெறுவர்.

### பாடநூல்கள்

1. செய்யுள் திரட்டு, தமிழ்த்துறை வெளியீடு.

- 2. பிசிராந்தையார் பாரதிதாசன், தமிழ் நாதன் பதிப்பகம், சென்னை 110
- 3. பொதுக்கட்டுரைகள், மகிழினி பதிப்பகம், சென்னை- 106.
- 4. தமிழ் இலக்கிய வரலாறு,

பிரமி பதிப்பகம், திருச்சி-21.

Course Code & Title	ENGLISH FOR COMMUNICTION IV							
Class	<u>II YEAR</u>	<u>IV</u>						
Cognitive Level	K – 1 Acquire K – 2 Understand K – 3 Apply K – 4 Evaluate K – 5 Analyze							
Course Objectives	The Course aims							
UNIT	Content	No. of Hours						
I	A Poison Tree King Bruce and the Spider The Character of a Happy Life	: William B : Eliza Cool : Henry Wot	k					
II	Ulysses : Lord Al Money Madness : D. H. La I wow to thee my Country	fred Tennyson awrence						
III	The Ocean : The Unknown Citizen : '	Lord Byron W. H. Auden Nissim Ezekiel						
IV	The Little Man : .	Lady Gregory John Galsworthy Herman Ould						
V	A Tale of two cities : 0	CharlesDickens						
Reference	Lessons will be edited and compiled.  On completion of the course, students should be able to							

Course	CO 1: live meaningfully.						
Outcomes	CO 2: know great qualities like leadership.						
	CO 3: understand qualities like freedom and parenthood						
	CO 4: live as a group in unity						
	CO5: realize the value of comradeship						

### **Mapping of COs with PSOs & POs:**

CO/PO			PO			PSO					
	1	2	3	4	5	1	2	3	4	5	6
CO1	S	M	M	M	M	S	M	S	M	M	M
CO2	S	M	S	M	M	M	S	S	M	M	S
CO3	S	M	M	M	M	S	M	S	M	M	M
CO4	S	M	S	M	M	M	S	S	M	M	S
CO5	S	M	M	M	M	S	M	S	M	M	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		CC VI – FINANCIAL ACCO	UNTING		
II B.Com	Semester – IV	Credits: 4	Hrs / Wk : 6		
Cognitive Level	K -1: Acquire K- 2: Understand K- 3: Apply K -4: Evaluate K -5: Analyze				
Course Objectives	This Course aims to  Expose the students to the Accounting procedure of Partnership Firms  Focuses on the accounting for all the types of transactions that are unique to a partnership				

UNIT	Content	No. of Hours
I	PARTNERSHIP ACCOUNTS  Partnership – Meaning, Partnership Deed, Capital Accounts – Accounting Treatment – Distribution of Profits – Interest on Partner's Loans – Interest on Capital and Drawings – Salary and Commission of Partner – Profit and Loss Appropriation Account – Capital Accounts of Partners – Fixed – Fluctuating – Past Adjustment and Guarantee	16
II	ADMISSION OF A PARTNER  Admission of Partner, Calculation of Profit Sharing Ratio, Revaluation of Assets and Liabilities, Treatment of Goodwill – Adjustments in Partner's Capital Accounts, Revaluation of Assent and Liabilities – Accumulated Profits and Losses, Partner's Capital Accounts and Balance Sheet	16
III	RETIREMENT OF A PARTNER  Retirement of a Partner, Calculation of Gaining Ratio, Treatment of Goodwill, Revaluation of Assets and Liabilities, Accumulated Reserves and Profits – Adjustments regarding Partner's Capital Account, Calculation of Profit up to the Date of Death of Partner, Preparation of Capital Accounts and Balance Sheet	16
IV	DISSOLUTION OF PARTNERSHIP FIRM  Dissolution of Partnership Firm, Realization of Asset and Making  Payment of Liabilities – Treatment of unrecorded Assets and Liabilities  – Preparation of Realization Accounts, Partner's Capital Accounts and	

	Bank Accounts - Insolvency of a Partner - Garner Vs Murray -	15					
	nsolvency of all Partners – Piece-meal Distribution – Proportionate						
	Capital – Maximum Possible Loss						
	AMALGAMATION AND PURCHASE CONSIDERATION						
	A malasmatica of Firms Commutation of Drughoss Consideration						
V	Amalgamation of Firms – Computation of Purchase Consideration –	15					
	Conversion of Sale of a Partnership Firm to a Company						
	[Note: Theory 20% Problem: 80%]						
	Text Book[s]:						
	1. Grewal and Shukla, "Advanced Accounting" – S.Chand Publ	ishers, New					
Reference	Delhi						
	Poforonce Pooleigh						
	Reference Book[s]:						
	1. Dr.S.N. Maheswari, "Financial Accounting" – Vikas Publishing F	House, New					
	Delhi	10000, 110					
	Demi						
	2. Jain & Narang, "Financial Accounting" - Kalyani Publishers, Che	ennai					
	3. T.S.Reddy&A.Murthy, "Financial Accounting" – Margham Publi						
	Chennai	,					
	4. A.Mukherjee&M.Hanif, "Modern Accountancy" – TMH Publishin	ng House					
	·	ing House					
	Company, New Delhi						
	Website[s]:						
	• •						
	1. <a href="http://www.jimssouthdelhi.com/studymaterial">http://www.jimssouthdelhi.com/studymaterial</a>						
	2. <a href="http://www.ddegjust.ac.in/studymaterial">http://www.ddegjust.ac.in/studymaterial</a>						
	3. <a href="https://www.saylor.org/site/textbooks/FinancialAccounting">https://www.saylor.org/site/textbooks/FinancialAccounting</a>						

## Course Outcomes

On completion of the course, students should be able to

- **CO 1:** recollect the rules for admission, retirement and death of the partner in a firm.
- CO 2: get the idea about computation of various methods of goodwill and settlement of accounts to retiring partners.
- CO 3: apply the rule of Garner Vs. Murray for settlement of accounts among partners after dissolution.
- CO 4: analyses the accuracy in the preparation, presentation and interpretation of final settlement of amount to partners.

## **Mapping of COs with PSOs & POs:**

CO/PO			P	O					PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	M	M	M	S	S	M	S	W	M
CO2	S	S	M	S	S	S	M	M	M	S	M	M
CO3	S	S	S	S	M	W	M	S	M	S	S	S
CO4	S	M	W	S	W	S	S	M	M	M	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		CC VII – INTRODUCTION (	OF GST
II B.Com	Semester – IV	Credits: 4	Hrs / Wk : 3
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		
Course Objectives	This Course aims to Acquaint with taxation	h the latest amendments made	
	➤ Update the pr	ocedural part of GST	

UNIT	Content	No. of Hours
I	INTRODUCTION TO INDIRECT TAX  Introduction to Indirect Tax: Meaning – Features-Types- Objectives – Principles- Cannon of Taxation – Tax system in India- Pros and Cons of Indirect tax- Contribution to government Revenues- Development of Indirect Taxation.	8
II	CUSTOMS LAW CONCEPTS AND PROCEDURES  Customs Law: Basic Concepts of Customs Law- Different types of Customs Duty- Abatement of duty in damaged or deteriorated goods-Valuation –Customs procedure- Exemptions- Customs Duty drawback-Duty Free Zones- Offense and Penalties.	8
III	INTRODUCTION TO GOODS AND SERVICES TAX  Introduction to Goods and Services Tax (GST): Meaning of GST – Basic Concepts – Features of GST- Benefits of GST- GST working Mechanism – GST rate and taxes on GST – Goods and Service Tax Network (GSTN) – Constitutional Framework of GST – Model GST	8

	Law – Chargeability for GST – Composition Scheme.						
IV	PROVISIONS TO RELATING TO SUPPLY						
	Supply: Meaning and Scope- Types of Supply – Time of Supply – Provision relating to time of Supply – Place of supply – Provision relating to place of supply – Valuation mechanism – Input tax credit mechanism – Payment mechanism – Registration under GST-Rules						
**	REGISTRATION UNDER GST  Registration under GST: Return Filing- Rules- Refund Provision in GST	7					
V	- E –commerce- operators- TDS/TCS- Small scale exemption.	7					
Reference	<ol> <li>Datey, V.S. "Indirect Taxes" - Taxmann Publications Private Lin (2015)</li> <li>"Simplified Approach to GST - A Ready Reference" (2017)</li> <li>Books for Reference:</li> <li>Balachandran, V, "Indirect Taxation" - New Delhi, Sultan Chanew Delhi</li> <li>Mittal, J.K. (2015), "Law Practice and Procedures of Service Taxifian Book Agency, New Delhi (2015)</li> <li>RadhaKrishnan, R., "Indirect Taxation" - New Delhi, Kalyani Publihi</li> <li>Sethurajan, "Indirect Taxation including Wealth Tax" - Speed Publication.</li> </ol>	and and Sons., " - New Delhi, ublishers, New					
	Websites:  1. https://icmai.in/upload/Students/Study Material						
	2. <a href="http://www.nesto.in/wp-content/uploads">http://www.nesto.in/wp-content/uploads</a>						
	3. <a href="https://www.thesisscientist.com/docs/StudyNotes">https://www.thesisscientist.com/docs/StudyNotes</a>						

### Course Outcomes

On completion of the course, students should be able to

- CO 1: remember the rules and regulation of indirect taxation.
- CO 2: understand the rules for registrations and its exemptions in taxation.
- CO 3: implement GST and its working mechanisms.
- CO 4: analyze and resolve tax problems.

## **Mapping of COs with PSOs & POs:**

CO/PO			P	0					PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	M	M	M	S	S	M	S	W	M
CO2	M	S	M	S	S	S	M	M	M	S	M	M
CO3	S	S	S	S	M	W	M	S	M	S	S	S
CO4	S	M	W	S	W	S	S	M	M	M	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		AC V – COMPANY LAW	
II B.Com	Semester – IV	Credits : 4	Hrs / Wk : 3
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		
Course Objectives	This Course aims to  Impart the	students, the corporate management regulation of corporate by	

UNIT	Content	No. of Hours
I	NEW COMPANIES ACT 2013	
	New Companies Act, 2013 - An Introduction: Salient Features of the Companies Act, 2013 - Important Definitions and Concepts – Companies Act, 2013 Vs Companies Act, 1956 - Corporate Identity Number (CIN) – Features of a Company – Kinds of Companies (including One Person Company, Small Company, Producer Company and Dormant Company) – Company Vs Partnership – Public Company Vs Private Company.	8
п	INCORPORATION OF A COMPANY  Incorporation of a Company: Promoters – Functions – Duties and Remuneration of Promoters – Stages in the formation of a Private and a Public Limited Company –Promotion- Documents to be submitted for	8
	registration – Incorporation – Capital Formation – Commencement of Business – lifting of corporate veil	
	LEGAL DOCUMENTS  Legal Documents: Memorandum of Association – Contents – Articles of	

III	Association – Contents – Distinction between Memorandum and Articles of Association – Prospectus – Contents – Statement in lieu of Prospectus – Shelf Prospectus –Red-herring Prospectus – Private Placement.	8
IV	COMPANY MANAGEMENT AND ADMINISTRATION  Company Management and Administration: Structure of Company Management- Board of Directors- Legal Position of Directors – Woman Director – Number of Directorship – Director Identification Number (DIN) - Qualification and Disqualification of Directors – Appointment and Removal of Directors – Managerial Remuneration, Duties, Powers and Liabilities of Directors - Company Secretary – Appointment – Qualifications – Duties, Rights and Liabilities of a Company Secretary – Dismissal of a Secretary - Role of the Company Secretary before, during and after meetings.	8
v	MEETINGS AND PROCEEDINGS  Introduction – Meetings – Definition – General Meeting of Share Holders – Statutory Meeting – Annual General Meeting – Extra Ordinary General Meeting – Class Meeting – Quorum for Meeting – Proxy – Resolutions – Minutes - Dissolution of Company – Winding up by Court – Voluntary Winding up – General Provisions on Winding up	7
Reference	<ol> <li>Ashok and Bagrial AK, "Company Law" – Vikas Publishing House</li> <li>Books for Reference[s]:         <ol> <li>M.D.Kapoor, "Guide to the Companies Act", Wadwa&amp; Co., Nagpu</li> <li>Avtar Singh, "Company Law" – Easter Book Company, Lucknow</li> <li>PK.Ghosh and V.Balachandran, "Company Law and Secretariae Sulthan Chand Co., New Delhi (Ed.2000)</li> </ol> </li> </ol>	ur (Ed.29 <sup>th</sup> ) (Ed.204)

	Website[s]:
	<ol> <li>http://www.dphu.org/uploads</li> <li>https://www.studocu.com/en/document/university-of-southampton/company-law</li> </ol>
	3. <a href="https://www.scribd.com/document/-Company-Law">https://www.scribd.com/document/-Company-Law</a>
	On completion of the course, students should be able to
	■ CO – 1:remember the concept about company and its promoters under
	Companies Act 2013
Course Outcomes	■ CO – 2:understand legal reasoning and analysis through study of statutes and regulatory practice relating to company law
	■ CO – 3 deploy the documents maintained under Companies Act 2013
	• CO – 4:evaluate the process from formation of company to winding up of the
	company under company law

## **Mapping of COs with PSOs & POs:**

СО/РО		PO							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	M	S	W	M	M	S	M	M	W
CO2	S	M	M	S	S	M	S	M	S	S	M	S
CO3	M	S	S	S	W	W	M	M	W	M	M	W
CO4	M	S	S	M	M	M	M	W	S	W	S	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	AC VI – BUSINESS MANAGEMENT							
II B.Com	Semester – IV	Credits: 4	Hrs / Wk: 3					
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze							
Course Objectives	This Course aims to  Enable the st	cudents to gain knowledge relationsects of management	ing to basic principles and					

UNIT	Content	No. of Hours
I	SCOPE OF BUSINESS  Business – Nature and Scope – Profession – Features of Profession –  Employment – Difference between Business, Profession and Employment – Objectives of Modern Business – Scope of Business –  Industry – Types – Trade and Aids to Trade. Management – Definition –  Evolution of Management Thoughts – Nature, Scope and Functions –  Management Vs Administration	8
	PLANNING PROCESS	
п	Planning – Nature, Scope and Purpose – Process of Planning – Types of Planning – Merits and Demerits – Planning Premises – MBO	7
III	ORGANIZING AND AUTHORITY DELEGATION  Organizing – Nature – Types – Departmentation – Span of Control – Delegation of Authority – Centralization – Decentralization – Committee form of Organization	8
IV	STAFFING AND MOTIVATION  Staffing – Nature – Elements – Importance of Staffing – Techniques – Directing – Leadership – Meaning – Styles – Motivation – Theories (Maslow's, Herzberg's, McGregor's, Vroom's)	8
v	COORDINATION AND CONTROLLING  Coordination – Nature of coordination – Problems of Coordination –  Effective Coordination – Controlling – Process – Fixation of Standards –  Measurement of Performance	8

## Text Book[s]: 1. L.M.Prasad, "Principles of Management" Reference **Books for Reference[s]:** 1. C.B.Gupta, "Business Management" 2. Peter F.Drucker, "Essence of Management" 3. P.C. Tulsian and Vishal Pandey, "Business Organization and Management" 4. M.C.Shukla, "Business Organization and Management" Website[s]: 1. https://www.studocu.com/en/introduction-to-business-management/lecture-notes 2. http://www.ednet.ns.ca/files/curriculum/businessmgmt 3. http://www.businessmanagementideas.com/management/principles-of-management Course On completion of the course, students should be able to **Outcomes** CO – 1:recollect the general framework and understand the key functions in management as applied in practice. **CO** – **2:**understand the managerial performance of an organization. CO – 3:execute the strength, weakness, opportunities and threat of business management.

and ethical aspects of business.

**CO** – **4:**evaluate organizational decision with consideration of the political, legal

# $\frac{\text{SYLLABI}}{\text{Programme: B.COM}}$ For the Candidates admitted from the academic year 2019-2020 onwards

## **Mapping of COs with PSOs & POs:**

CO/PO	РО							PS	SO			
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	M	M	S	W	S	M	M	M	M
CO2	S	M	W	M	M	S	M	S	S	S	M	W
CO3	M	W	M	M	S	S	S	M	M	S	M	S
CO4	S	S	M	W	S	M	S	M	S	M	W	W

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	NME	C I – FUNDAMENTALS OF A	CCOUNTING
II B.Com	Semester – IV	Credits: 2	Hrs / Wk : 2
Cognitive Level	K -1 : Acquire K- 2: Understand K- 3: Apply K -4: Evaluate K -5: Analyze		
Course Objectives	and accounta	vaning and importance of basincy, forms of business organ and financial positions of business	ization and ascertainment of

UNIT	Content	No. of Hours
I	INTRODUCTION TO ACCOUNTING  Definition of Accounting – Meaning and Objectives – Basics Terms used in Book Keeping – Advantages of Book Keeping - Accounting Concepts and Conventions	5
п	DOUBLE ENTRY SYSTEM  Rules of Double Entry System - Journal - Ledger - Account - Posting of Journal to Ledger - Balancing of Ledger Accounts - Distinction between Journal and Ledger	5
III	TRIAL BALANCE AND SUBSIDIARY BOOK  Trial Balance - Subsidiary Books (Purchase Book, Purchase Return Book, Sales Book and Sales Return Book)	5
IV	CASH BOOK  Cash Book – Single and Double Column Cash Book only	5
	FINAL ACCOUNTS OF SOLE TRADERS  Final Accounts of Sole Traders with simple adjustments – Closing stock,	

V	outstanding expenses and incomes, prepaid expenses and income, 6								
	Depreciation only								
	[Note: Theory 40% Problem: 60%]								
	Text Book[s]:  1. M.C.Shukla, T.S.Grewal and S.C.Gupta "Advanced Accounts" – S.Chand& Sons								
Reference	Books for Reference[s]:								
	1.S.P.Jain and K.L.Narang, "Advanced Accounting" – Kalyani Publishers								
	2.Arulanandam, "Advanced Accountancy" – Himalaya Publications								
	3.Finnery.H.A and Miller.H.E. "Principles of Accounting" – Prentice Hall								
	Website[s]:								
	1.http://www.ddegjust.ac.in/studymaterial								
	2.https://nios.ac.in/media/documents								
	3.https://icmai.in//upload/students								
	4.https://iws.collin/ost/pdfs/acnt 1303								
Course	On completion of the course, students should be able to								
Outcomes	■ CO – 1:recollect the general framework and understand the key functions in accounting in practice.								
	■ CO – 2:understand the accounting methods used in business.								
	■ CO – 3: execute the skills to prepare different types of accounts.								
	■ CO – 4:analyze new approach in implementation of financial statement.								

# <u>Mapping of COs with PSOs & POs:</u>

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	W	S	M	M	S	W	W	S	S
CO2	S	W	M	M	S	M	M	M	M	S	M	S
CO3	M	M	M	W	M	W	S	S	M	M	M	M
CO4	S	S	S	S	M	W	M	M	S	M	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

No Correlation (N) - 0 mark

Course Code & Title	CCL VIII - COMPUTERIZED ACCOUNTING								
III B.Com	Semester – V	Credits: 5	Hrs / Wk : 6						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives		omputer software commonly used students to create practical knowle	•						

UNIT	Content	No. of Hours
I	Fundamentals of Tally ERP 9 – Accounting Masters in Tally. ERP.	16
II	Voucher Entry in Tally ERP 9 – Advance Accounting in Tally ERP 9	16
III	Advance Inventory in Tally. ERP 9 – Order Processing	16
IV	Point of Sale (POS) – POS Reports - Payroll Accounting and Compliance	15
V	Advance Tally Work with Excel – Data transfer from Excel to Tally – Data transfer from Tally to other Spread Sheet	15

### Course Outcomes

On completion of the course, students should be able to

- **CO 1:** understand the basic accounting concepts.
- CO 2:get the idea about tally accounting software from the business perspective
- CO 3:apply the basic rules and tricks to drill the transaction
- **CO 4:**analyze exposure to latest technology.

### **List of Practical**

#### CCL VIII - COMPUTERIZED ACCOUNTING

#### **UNIT - 1**

- 1. Accounting Masters in Tally .ERP 9
- 2. Company creation
- 3. Creating a Single Ledger and Multiple Ledgers
- 4. Creating Accounting Vouchers

### UNIT - 2

- 1. Creating single stock groups and multiple stock groups
- 2. Creating inventory vouchers
- 3. Creating Bill-wise Details
- 4. Creating Cost Centre and Cost Categories
- 5. Prepare a Cost Centre Report
- 6. Creating BRS Report

### UNIT - 3

- 1. Purchase order processing and Sales Order Processing
- 2. Display Order Position
- 3. Display Column Orders and Stock Details
- 4. Adjusting Orders
- 5. Defining Re-order Levels
- 6. Display Re-order Status

### UNIT - 4

- 1. Creating Point of Sale (Bill Voucher)
- 2. Configuring POS
- 3. POS Reports
- 4. Cresting Excise Dealers and Manufactures
- 5. Creating Payroll and Reports
- 6. Creating Job Costing and Reports

### **UNIT - 5**

- 1. Making the data report to export in Excel Sheet form
- 2. Printing Configuration
- 3. Print Preview

## **Mapping of COs with PSOs & POs:**

CO/PO	PO							PS	SO			
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	S	W	M	M	M	S	M	S	S
CO2	S	M	S	M	M	M	S	S	M	S	M	S
CO3	M	S	S	S	M	W	S	M	S	M	M	M
CO4	S	M	W	S	W	S	S	M	M	M	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		CC IX – COST ACCOUNTI	NG
III B.Com	Semester – V	Credits : 4	Hrs / Wk: 5
Cognitive Level	K -1: Acquire K- 2: Understand K- 3: Apply K -4: Evaluate K -5: Analyze		
Course Objectives	This Course aims to	students to the tools and techniqu	es used in cost accounting
		ne concepts and procedures under inting system for managerial e reporting.	

		No. of Hours
UNIT	Content	
I	NATURE AND SCOPE OF COST ACCOUNTING  Definition, Scope and nature of cost Accounting – Cost concepts – Classification objectives and advantages – Demerits of Cost Accounting – Methods and Techniques – Cot Units – Cost centers – Cost Sheets & Tender.	13
II	MATERIALS CONTROL  Materials cost – purchase procedure – Receipt of issue of materials –  Stores organization and layout – Inventory control – Levels of stock,  Perpetual inventory ABC analysis, EOQ – stores Ledger – Pricing of  Material issues, FIFO, LIFO, Simple Average & Weighted Average	13
III	LABOUR COST  Labour cost –Time recording and Time booking – Methods of remuneration and incentives schemes – Overtime and idle time – Labour turnover – Types, causes and remedies.	13
	OVERHEARDS	

IV	Overheads – Collection, Classification, allocation, apportionment, absorption – Primary Distribution and secondary Distribution of overhead - Reconciliation of cost and financial accounts	13
V	COSTING METHODS  Costing Methods – Job Costing, Process Costing (Normal Loss, Abnormal Loss and gains) – Operating Costing – Activity Based Costing (ABC)	13

[Note: Theory 20% Problem: 80%]

#### Reference

## Text Book[s]:

- 4. "Cost Accounting ",Jain and Narang, Kalyani Publishers, New Delhi,
- 5. "Cost Accounting", S.N.Maheswari, Sultan Chand & Sons, New Delhi

### Reference Book[s]:

- 1. "Cost Accounting ",Jawaharlal, Tata McGraw Hill, New Delhi
- 2. "Cost Accounting ",S.P.Iyengar, Sultan Chand & Sons, New Delhi
- 3. "Cost Accounting ",Bhagawati and Pillai, S.Chand& Co. New Delhi
- 4. "Cost Accounting", M.N. Arora, Kanna Ahuja & Pandey, S. Chand & Co New Delhi,

### Website[s]:

- 1. https://nptel.ac.in/courses/module8
- 2. <a href="https://www.docsity.com/ea/subjects/costaccounting">https://www.docsity.com/ea/subjects/costaccounting</a>
- 3. <a href="https://www.studocu.com/costaccounting">https://www.studocu.com/costaccounting</a>

## Course Outcomes

On completion of the course, students should be able to

- CO 1::keep in mind, the place and role of cost accounting in the modern economic environment.
- CO 2:Understand the costing system, cost management system.
- **CO 3:**Execute overheads problems in the allocations and apportionment.
- **CO 4**:Analyze the common cost and revenues

### **Mapping of COs with PSOs & POs:**

CO/PO		РО							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	M	S	M	S	S	M	M	S	W
CO2	S	M	M	S	W	S	M	S	M	S	S	M
CO3	M	S	S	W	S	W	W	S	W	S	W	S
CO4	M	M	S	W	S	W	W	M	M	M	W	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CC X – INCOME TAX LAW AND PRACTICE									
III B.Com	Semester – V	Credits: 4	Hrs / Wk : 6							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze									
Course Objectives										
	1	with the ability to interpret arrepretations and policy, and taxa	11.							

UNIT	Content	No. of Hours
	INCOME TAX ACT 1961	
I	Introduction: Meaning of Tax - Income Tax Act 1961 – Previous year , Assessment year and other Basic concepts – Exempted incomes – Agricultural income and Non- Agricultural income – Tax treatment to Agricultural income - Heads of incomes - Gross Total Income-Tax rate for individuals - Residential status of individuals and HUFs – Incidence of tax	16
II	Income from salaries: Meaning of salary – Taxability of Allowances, Perquisites, Provident Fund, and Leave salary and retirement benefits - Deductions from salary income u/s 16 – Computation of income from salary.	16
III	INCOME UNDER THE HEADS OF HOUSE PROPERTY  Basis of charge – Exempted house property incomes – Computation of Gross Annual Value (GAV) of Let out house property –Net Annual Value (NAV)-Treatment of unrealized rent recovered and arrears of rent – Deductions u/s 24 – Pre construction period Interest - Loss from self-	16

	occupied property – Computation of total Income from house property.	
	INCOME FROM BUSINESS AND PROFESSION	
IV	Expenses expressly admissible and inadmissible - Weighted deduction - Deemed profits- Valuation of stock- Computation of Income from Business- Professional Receipts and Payments - Cash system and mercantile system of accounting - Computation of Income from Profession	15
v	INCOME FROM CAPITAL GAINS AND OTHER SOURCES	15
	Income from Capital gains - Basis of charge – Meaning of capital assets – Types of capital gains- Transactions not regarded as transfer – Indexed cost of acquisition- Indexed cost of Improvement- Computation of capital gain - Exempted capital gains u/s.54. Income from Other Sources – Incomes chargeable – TDS - Grossing up – Treatment of gifts received – Computation of Income from other sources.	
	[Note: Theory 20% Problem: 80%]	
	Text Book[s]:	
Reference	1. Gaur and Narang ,(2015), "Income Tax Law and Practice", [43] Kalyani Publishers, New Delhi	rd Edition] -
	Reference Book[s]:	
	1.Bhagawathi Prasad (2015), "Law & Practice of Income Tax is	in India", -
	NavmanPrakashan Aligarh, New Delhi	
	2.Mehrotra, HC. (2015), "Income-tax Law and Account", - Sah	ithyaBhavan
	Publisher, New Delhi	
	3. Vinod K. Singhania, "Income Tax" - Taxman Publications	
	Website[s]:	
	1.https://raakasc.edu.in/incometaxlawandpractice	
	2.https://www.icsi.edu/docs/webmodules/taxlaw	

### Course Outcomes

On completion of the course, students should be able to

- **CO** 1:recollect the fundamental concept of income tax act 1961
- CO 2:get the idea of the various sources of incomes
- CO 3:apply the income tax laws for computation of an individual's adjusted gross incomes
- **CO 4::**evaluate computation tax liability of an individuals

Mapping of COs with PSOs & POs:

Mapping	01 0 01		ı									
CO/PO		PO							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	M	M	M	M	S	M	S	M	W	W	M
CO2	W	M	W	M	M	W	W	S	M	M	S	M
CO3	M	M	M	S	M	M	M	S	M	M	S	M
CO4	M	M	S	W	M	S	S	M	S	M	S	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		CC XI – CORPORATE ACCOUN	VTING						
III B.Com	Semester – V	Credits : 4	Hrs / Wk : 6						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives	This Course aims to  Develop aw	· ·							
		derstanding of how to apply the a of consolidated financial statemen	_						

UNIT	Content	No. of Hours
I	AMALGATION OF COMPANIES ACCOUNTS OF HOLDING COMPANIES	16
	Accounting for Amalgamation and Absorption of Companies – Acquisition of Companies - Final Account of Joint Stock Companies	
II	INTERNAL RECONSTRUCTION AMALGATION OF COMPANIES	16
	Accounting for Reconstruction of Companies- Internal (Excluding preparation of scheme) and External as per AS14	
III	BANKING COMPANY ACCOUNTS  Banking Company Accounts – Rebate on Bills Discounted – Classification of Advances – Classification of Investments – Preparation of Profit and Loss Account and Balance sheet.	16
	LIQUIDATION OF COMPANIES	

	·	
IV	Liquidation of Companies:Meaning of Liquidation – Modes of	15
	Liquidation – Order of Payment – Preferential Creditors – Preparation of	
	Statement of Affairs – Lists to be attached to the statement of affairs –	
	Deficiency / Surplus Accounts –Liquidator's final statement of account.	
	HOLDING COMPANY ACCOUNTS	
7.7	Holding Company Accounts – Consolidation of Balance Sheets with	1 =
V	Treatment of Mutual Owings, Contingent Liability, Unrealized Profit,	15
	Revaluation of Assets, Bonus Issue and Payment of Dividend (excluding	
	intercompany holdings)	
	[Note: Theory 20% Problem: 80%]	
	[1.00cc Theory 2070 Troblems 0070]	
	Text Book[s]:	
	1 M C C 10 C C 10 C C 1 " 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	T7 1 TT11
Reference	1. M.C.Shukla, T.S.Grewal&S.C.Gupta"Advanced Accounts,	Vol.II",-
	S.Chand& So, New Delhi	
	2. T.S.Reddy&A.Murthy, [Reprint 2018] "Corporate Accounting"	- Margham
		0
	Publications, Chennai -17.	
	Reference Book[s]:	
		0.00.11
	1. R.L.Gupta&Radhaswamy, "Advanced Accounts" - Sultan Chand	& Co. New
	Delhi	
	2. Jain & Narang "Advanced Accounts," - Kalyani Publishers, New De	eli
	3. S.N.Maheswari, "Advanced Accounts" - Sultan Chand & Co., New	
		Dellii
	Website[s]:	
	1. <a href="https://scribd.com/doc/courses/corporateaccounting">https://scribd.com/doc/courses/corporateaccounting</a>	

### Course Outcomes

On completion of the course, students should be able to

- CO 1:remember the terms of accounting for amalgamation, absorption,
   acquisition of Companies, Internal and external reconstruction of companies.
- **CO 2:**prepare consolidated accounts for a corporate group.
- CO 3:execute the skill to prepare final accounts for a corporate group like banking companies and insurance companies.
- **CO 4:**evaluate the accounting requirements for a corporate group and familiarity with the theory underlying the methods used to account for intercompany investments.

Mapping of COs with PSOs & POs:

Mapping of Cos with 180s & 10s.												
CO/PO		PO							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	M	M	W	M	S	S	M	S	W	S	M
CO2	M	M	M	M	M	S	S	M	S	S	M	M
CO3	W	M	S	M	M	W	M	M	M	S	M	S
CO4	M	M	W	S	S	M	M	M	W	S	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC I (a) – SERVICES MARKETING							
III B.Com	Semester – V	Credits: 5	Hrs / Wk : 5					
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze							
Course Objectives			services sectors and practical application of					

UNIT	Content	No. of Hours
I	INTRODUCTION TO SERVICES MARKETING  Introduction – Services – Meaning – Characteristics – Types – Differences between Services and Goods – Services Marketing – Needs & significance of Service Marketing.	13
п	SERVICE MARKETING MIX  Marketing Mix – Concepts – 7P's – Marketing of Bank and Insurance Products.	13
III	CONSUMERS IN SERVICE INDUSTRY  Consumer in service industry – Customer retention – Enhancement on Internal & External relationship – 7s Frame work – Determining the value of customers – Types of relationship marketing.	13
IV	MAREKTING SERVICE FIRMS  Types of marketing services firms – External and internal marketing –	13

	Role of Internal marketing – Components – Steps in Implementation – Service Quality – Dimensions – TQM & measurement
v	GLOBALIZATION OF SERVICES  Globalization of Services – Elements – Problems – Challenges to Global marketing Services – Future Scenario
Reference	Text Book[s]:  1. B. Balaji, "Service Marketing and Management"
	2. S.M.Jha, "Service Marketing"  Reference Book[s]:
	VasanthiVenugopal and Raghu V.N., "Service Marketing"
	2. John M.Rathwell," <i>Marketing in Services Sector</i> "
	3. Dr.L.Natarajan, "Services Marketing"
	Website[s]:
	1. https://www.studocu.com/servicesmarketingmanagement
	2. <a href="https://examupdates.in/servicesmarketing">https://examupdates.in/servicesmarketing</a>
Course Outcomes	On completion of the course, students should be able to  CO – 1:remember the various financial products, services, and strategies
	offered by various institutions.  ■ CO – 2:understand how the financial services component industries (insurance, banking, securities) interact.
	■ CO – 3:analyze the structure of the financial markets.
	■ CO 4: apply the knowledge of various financial products.

# $\frac{\text{SYLLABI}}{\text{Programme: B.COM}}$ For the Candidates admitted from the academic year 2019-2020 onwards

## **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	M	M	M	M	S	M	M	W	W	S	S
CO2	W	M	M	W	M	W	S	M	M	S	M	S
CO3	S	W	M	M	S	W	M	S	M	S	M	M
CO4	W	M	M	M	M	M	M	W	S	S	M	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC I (b) – PRINCIPLES AND PRACTICE OF INSURANCE									
III B.Com	Semester – V	Credits: 5	Hrs / Wk : 5							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze									
Course Objectives	This Course aims to  Provide students with the knowledge of general principles and practices of insurance.									
	-		, regulatory framework of r types of insurance products							

UNIT	Content	No. of Hours
	PRINCIPLES OF INSURANCE	
I	Principles of Insurance: Insurance - Meaning - Definition - Essentials of insurance contract - Kinds of Insurance contract - Principles of Insurance - Insurable interest - At most good faith - Indemnity - Subrogation - Contribution - Proximate clause - Mitigation of loss.	13
	LIFE INSURANCE	
II	Life Insurance: Meaning of life insurance – Insurance versus Assurance – Features of life insurance – Procedure for effecting life insurance – Life Insurance policies –Classification of policies on the basis of duration, premium payment, participation in profits, persons assured, methods of payment of policy amount – Money back policies – Group insurance scheme – Partnership insurance – Employer - Employee Insurance-Features of each policy.	13
	MARINE INSURANCE	
Ш	Marine Insurance - Important Definitions - Subject Matter of Marine Insurance - Characteristics of Marine Insurance - Elements of Marine	13

	Insurance – Contents of Marine Policy – Kinds of Marine Policies – Life	
	Insurance versus Marine Insurance – Procedures for taking out a Marine	
	Policy – Important Clauses in Marine Policy – Kinds of Marine Losses.	
	FIRE INSURANCE	
IV	Fire Insurance- Common policies in Fire Insurance – Average Clause in Fire Insurance Policy – Rights of the Insurer – Procedures for Fire Insurance Claim – Types of Losses due to Fire – Procedures for calculating claim for loss of stock.	13
V	MARKETING OF LIFE INSURANCE BUSINESS	13
	Marketing of Life Insurance Business: Characteristics of Life Insurance Services – Objectives of Life Insurance Marketing – Importance of Life Insurance Marketing – Market segmentation in Insurance business – Distribution channels in Life Insurance business – Scope of Life Insurance Marketing.	
	Text Book[s]:	
Reference	1. P. Periasamy, , "Fundamentals of Insurance" - Vijay Nicole Impr Reference Book[s]:	ints Pvt Ltd
	1. P.K. Gupta, "Insurance and Risk Management" - Himalaya Publis	hing House.
	<ol> <li>Inderjit Singh, RakeshKatyayal and Sanjay Arora, - Kalyani Chennai.</li> <li>Website[s]:</li> </ol>	Publishers,
	1. <a href="https://www.academica.edu/lecture/insurance">https://www.academica.edu/lecture/insurance</a>	
	2. <a href="https://www.sfu.ca/lecturenotes/insurance">https://www.sfu.ca/lecturenotes/insurance</a>	
	3. <a href="https://www.scribd.com/doc/insurance">https://www.scribd.com/doc/insurance</a>	

### Course Outcomes

On completion of the course, students should be able to

- CO 1:explain the basic principles of insurance and its importance in real life
- CO 2: identify with the various kinds of insurance, needs and scope of each insurance policy
- CO 3:compare various kinds of insurance plans as well as the contract selection criteria from a cost-benefit point of view.
- **CO 4:**familiarize themselves with major insurance products, such as life insurance, health insurance, property and liability insurance.

### Mapping of COs with PSOs & POs:

CO/PO		PO							PS	<b>SO</b>		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	M	M	S	W	S	S	M	M	S
CO2	W	W	M	W	M	S	S	M	S	M	M	S
CO3	M	M	M	M	S	W	S	M	M	S	M	M
CO4	M	M	S	M	M	W	S	M	M	S	M	W

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	NMEC II – GENERAL COMMERCIAL KNOWLEDGE								
III B.Com	Semester – V	Credits: 2	Hrs / Wk : 2						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives	This Course aims to  To impart the basic knowledge of general commercial practices								

UNIT	Content	No. of Hours
I	FORMS OF BUSINESS ORGANIZATION  Definition of trade, commerce and industry – economic basis of commerce – forms of business organization – sole trader – partnership –	6
	joint stock company – cooperative public enterprises – features, advantages and limitations.	
п	ROLE OF BANKS  Banking – meaning and kinds of banks – Functions of Commercial and Central banks – RBI – its role in controlling banks in India	5
ш	MODES OF TRANSPORTATION  Transport – Kinds – road-rail-air-marine-features-advantages and limitations.	5
IV	GENERAL INSURANCE CONTRACTS  Insurance – meaning – principles – types – life-fire-marine – other general insurance contracts.	5
	FINANCING OF BUSINESS	

v	Financing of business – shares – debentures – types – features – stock 5
	exchange – functions – Explanation of NSE, OTCEI and SEBI
Reference	Text Book[s]:  1. "General Commercial Knowledge", K.Vinayagam and Others, S.Chand&  Co., New Delhi
	Reference Book[s]:
	1. "Banking", Varshney and Sundaram, Sultan Chand & Co., New Delhi, 2003
	2. "Transport", Bhatnagar, KitabMahal, New Delhi 1998
	3. "Investment Management", V.A.Avadhani, Himalaya Publishers, Ludhiana.
	Website[s]:
	1. <a href="http://www.studocu.com/commercial">http://www.studocu.com/commercial</a>
	2. <a href="https://www.icai.org">https://www.icai.org</a>
Course Outcomes	On completion of the course, students should be able to
	■ CO – 1:understand the basic concepts of business organization
	■ CO – 2:familiarize the theoretical aspects of transportation and insurance sectors
	■ CO – 3:identify the basic idea about financing of business

## **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	M	S	M	W	S	M	M	S	W
CO2	M	M	S	M	W	M	M	S	M	S	S	S
CO3	M	W	S	S	M	W	S	M	W	W	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title		EXCL 1 – R PROGRAM	ME
III B.Com	Semester – V	Credits : 2	Hrs / Wk : 2
Cognitive Level	K -1: Acquire K- 2: Understand K- 3: Apply K -4: Evaluate K -5: Analyze		
Course Objectives	analysis	sic knowledge of applicati	on of software in the data

#### LIST OF PRACTICAL

#### R Programme

- 1. Basic Statistical and Mathematical Commands
- 2. Measure of Central Tendency
- 3. Measure of Dispersion
- 4. Skewness, Moments and Kurtosis
- 5. Standard Distribution
- 6. Diagrams
- 7. Plotting the curve
- 8. Regression
- 9. Correlation
- 10. Analysis of time series

	Text Book[s]: 1. P. Periasamy, , "Fundamentals of Insurance" - Vijay Nicole Imprints Pvt Ltd
Reference	Reference Book[s]:
	<b>1.</b> P.K. Gupta, "Insurance and Risk Management" - Himalaya Publishing House.

## $\frac{\text{SYLLABI}}{\text{Programme: B.COM}}$ For the Candidates admitted from the academic year 2019-2020 onwards

	2. Inderjit Singh, RakeshKatyayal and Sanjay Arora, - Kalyani Publishers, Chennai.
	Website[s]:
	1. <a href="https://www.academica.edu/lecture/insurance">https://www.academica.edu/lecture/insurance</a>
	2. <a href="https://www.sfu.ca/lecturenotes/insurance">https://www.sfu.ca/lecturenotes/insurance</a>
	3. <a href="https://www.scribd.com/doc/insurance">https://www.scribd.com/doc/insurance</a>
Course Outcomes	On completion of the course, students should be able to  CO – 1:gain knowledge about different data types and different data structures in R  CO – 2: understand basic regular expressions in R
	■ CO – 3:apply the various graphs in R for data visualization
	■ CO - 4:analyze the uses of R for descriptive statistics and inferential statistics

#### **Mapping of COs with PSOs & POs:**

СО/РО		РО							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	M	M	S	W	M	M	S	M	M	S
CO2	M	M	S	M	W	M	M	S	M	S	M	S
CO3	M	W	S	M	M	M	S	M	M	M	M	M
CO4	W	S	M	S	M	W	S	M	M	S	M	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	(	CC XII – MANAGEMENT ACCO	DUNTING
III B.Com	Semester – VI	Credits : 4	Hrs / Wk : 5
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		
Course Objectives		nanagerial decision making at a ole of management accounting	•
		the students with various cott Accounting.	oncepts and application of

UNIT	Content	No. of Hours
01111	FINANCIAL STATEMENT ANALYSIS	
	Management Accounting – Definition – Objectives – Nature – Scope –	
I	Merits and Limitations – Difference between Management Accounting	13
	and Financial Accounting – Financial Statement Analysis –	
	Comparative Statement – Common Size Statement – Trend Percentage –	
	Ratio Analysis – Meaning – Classification – Liquidity, Solvency,	
	Turnover and Profitability Ratio – DuPont Chart – Construction of	
	Balance Sheet	
	FUND FLOW AND CASH FLOW STATEMENT	
II	Fund Flow Statement – Meaning – Preparation – Schedule of Changes in Working Capital – Funds From Operation – Sources and Applications – Cash Flow Statement – Meaning – Difference between Fund Flow Statement and Cash Flow Statement – Preparation of Cash Flow Statement (as per Accounting Standard 3)	13
III	BUDGETORY CONTROL	
	Budget and Budgetary Control – Meaning – Advantages – Preparation	

	of Sales, Production, Production Cost, Purchase, Sales, Overhead Cost,	13
	Cash and Flexible Budgets – Standard Costing – Meaning, Advantages and Limitations	
	CAPITAL BUDGETING	
IV	Capital Budgeting – Meaning – Importance – Appraisal Methods – Payback Period – Accounting Rate of Return – Discounted Cash Flow – Net Present Value – Profitability Index – Internal Rate of Return	13
	VARIANCE ANALYSIS	
v	Variance Analysis – Significance – Computation of Variance (Material and Labour Variance only) – Marginal Costing – CVP Analysis – Break Even Analysis – BEP – Managerial Applications – Margin of Safety – Profit Planning	13
	[Note: Theory 20% Problem: 80%]	
Reference	Text Book[s]:  1. Sharma & Gupta, "Management Accounting" – KalyaniPublish (2014)  Peference Book[s]:	ners,Chennai
	Reference Book[s]:	
	1. R.Ramachandran&R.Srinivasan, "Management Accounting" Publishers	– Sriram
	2. A.Murthi&S.Gurusamy, "Management Accounting" – Vi Publications, Chennai	jay Nicole
	3. S.N.Maheswari, "Management Accounting" – Sulthan Char Publications, New Delhi (2014)	nd & Sons
	4. R.S.N.Pillai&V.Baghavathi, "Management Accounting" – S.C Mumbai	hand& Co.,
	Website[s]:	
	1. https://studocu.com/managementaccounting	
	2. <a href="https://icmai.in/upload/studymaterial">https://icmai.in/upload/studymaterial</a>	
	3. <a href="https://ocw.mit.edu/managementaccounting">https://ocw.mit.edu/managementaccounting</a>	

# $\frac{\text{SYLLABI}}{\text{Programme: B.COM}}$ For the Candidates admitted from the academic year 2019-2020 onwards

Course Outcomes	On completion of the course, students should be able to  CO – 1:remember the concepts and importance of management accounting in decision making.
	■ CO – 2:understand the preparation of various types of budgets.
	■ CO – 3:apply the idea and practices of budgeting in a business decisions
	■ CO – 4:analyze financial data from annual reports of companies

#### **Mapping of COs with PSOs & POs:**

CO/PO		РО							PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	M	S	S	S	S	W	M	M	M
CO2	M	M	M	S	S	S	S	S	M	M	S	S
CO3	W	M	S	M	M	W	M	M	M	W	M	S
CO4	M	M	S	W	M	M	M	S	W	S	S	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CC XIII – FINANCIAL MANAGEMENT						
III B.Com	Semester – VI	Credits: 4	Hrs / Wk : 5				
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze						
Course Objectives		students to understand the b and the role of financial manage	*				

UNIT	Content	No. of Hours
I	FINANCIAL DECISIONS Financial Management: Meaning and Scope – Objectives – Functions – Approaches – Types – Financial Decisions – Cost of Capital – Meaning – types – Simple and Weighted Average Cost of Capital (Overall Cost of Capital)	13
II	FINANCIAL PLANNING  Financial Planning – Meaning and Scope – Capital Structure – Net Income Approach – Net Operating Income Approach – MM Approach – Arbitrage Process – Traditional Approach – Capital Structure Planning	13
III	LEVERAGES AND DIVIDEND POLICY  Leverage – Meaning and Types – Significance – Operating Leverages, Financial Leverages and Combined Leverages – Dividend Policy – Types of Dividend – Theories – Bonus Issue – Stock Splits	13
IV	WORKING CAPITAL AND CASH MANAGEMENT  Working Capital Management – Determinants of Working Capital – Forecasting of Working Capital requirements - Cash Management – Cash Budget – Concentration Banking and Lock Box System	13

	RECEIVABLES MANAGEMENT	
v	Receivables Management – Objectives – Factors influencing size of receivables – Credit Policies – Incremental Analysis	
	[Note: Theory 20% Problem: 80%]	
Reference	Text Book[s]: 1. S.N.Maheswari, "Elements of Financial Management" – Sulthan Chand Sons, New Delhi	&
	<ol> <li>Reference Book[s]:         <ol> <li>R.K.Sharma, "Financial Management" – Kalyani Publishers, New Delhi</li> <li>R.Ramachandran&amp;R.Srinivasan, "Financial Management" – Srira Publication, Trichy</li> <li>Khan &amp; Jain, "Theory and Problems of Financial Management" – McGraHill Publication, New Delhi</li> <li>S.P.Gupta, "Financial Management" – SahityaBhavan Publication, New Delhi</li> </ol> </li> </ol>	aw
	<ul> <li>Website[s]: <ol> <li>http://www.crectirupati/lecturenotes</li> <li>https://www.esun.ecu/lecturenottes</li> <li>http://scribd.com/financialmanagement</li> </ol> </li> </ul>	
Course Outcomes	<ul> <li>On completion of the course, students should be able to</li> <li>CO – 1:remember the concepts and tools of finance</li> <li>CO – 2:understand the importance of working capital and cash budgeti techniques</li> <li>CO – 3: apply techniques to project financial statements for forecasting lor term financial needs.</li> </ul>	
	■ CO – 4:evaluate capital investment decisions and financial policies business valuation	to

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO						PSO					
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	M	M	M	M	M	M	M	S	S	M	S	S
CO2	M	M	M	M	S	M	M	M	S	M	M	M
CO3	M	S	M	S	M	S	S	M	M	M	S	M
CO4	W	M	S	M	W	S	W	S	S	M	W	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CC XIV- ENTREPRENEURIAL DEVELOPMENT								
III B.Com	Semester – VI	Credits : 4	Hrs / Wk : 5						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives		ne nature of entrepreneurship from as an established enterprise.	n the perspective of a start-						

Content	No. of Hours
ENTREPRENEURSHIP	
Concepts of Entrepreneurship – Entrepreneur and Enterprise – Meaning – Definition – Characteristics – Functions – Role of Entrepreneurs in the Economic Development – Classification of Entrepreneurs – Factors affection Entrepreneurial Growth - Entrepreneurial Development Programme (EDP) – Programs Small Entrepreneurs Development. Self-Employment Schemes – Government Policies on Entrepreneurial Development – Entrepreneurial Behaviour: Innovation and Entrepreneur – Entrepreneurial Behavioural and Psycho – Theories Social Responsibilities	13
SOURCES OF IDEAS	
Sources of Ideas – Preliminary Evaluation and Testing of Ideas – Project Identification – Demand based Industries and Resource based Industries – Import Substitution and Export Oriented Items – Project Formulation – Stage –Constraints – Criteria for selecting a project - Feasibility Study	13
PROJECT APPRAISAL	
Project Appraisal – Methods - Technical – Commercial Appraisal – Information required – Demand Forecasting – Sources of Market Information – Financial Appraisal – Capital Cost of Project – Sources of Finance – Financial Problems – Project Report – Components – contents – Planning Commission guidelines	13
LICENSING PROCEDURE	
Licensing Procedures – Procedures to start an Industrial Unit – Financial and other Assistance SMEs	13
INCENTIVES AND SUBSIDIES	
Incentives and Subsidies of State and Central Governments – Aims – Backward Areas – Industrial Estates – DICs – Role of Financial Institutions in the Entrepreneurial Growth – Project Financing – Sources of Finance – IDBI, IFCI, ICICI and IRCI – Role of Promotional and Consultancy Organizations of State and Central Government	13
	Concepts of Entrepreneurship – Entrepreneur and Enterprise – Meaning – Definition – Characteristics – Functions – Role of Entrepreneurs in the Economic Development – Classification of Entrepreneurs – Factors affection Entrepreneurial Growth - Entrepreneurial Development Programme (EDP) – Programs Small Entrepreneurs Development. Self-Employment Schemes – Government Policies on Entrepreneurial Development – Entrepreneurial Behaviour: Innovation and Entrepreneur – Entrepreneurial Behavioural and Psycho – Theories Social Responsibilities  SOURCES OF IDEAS  Sources of Ideas – Preliminary Evaluation and Testing of Ideas – Project Identification – Demand based Industries and Resource based Industries – Import Substitution and Export Oriented Items – Project Formulation – Stage – Constraints – Criteria for selecting a project - Feasibility Study  PROJECT APPRAISAL  Project Appraisal – Methods - Technical – Commercial Appraisal – Information required – Demand Forecasting – Sources of Market Information – Financial Appraisal – Capital Cost of Project – Sources of Finance – Financial Problems – Project Report – Components – contents – Planning Commission guidelines  LICENSING PROCEDURE  Licensing Procedures – Procedures to start an Industrial Unit – Financial and other Assistance SMEs  INCENTIVES AND SUBSIDIES  Incentives and Subsidies of State and Central Governments – Aims – Backward Areas – Industrial Estates – DICs – Role of Financial Institutions in the Entrepreneurial Growth – Project Financing – Sources of Finance – IDBI, IFCI, ICICI and IRCI – Role of Promotional and

# Text Book[s]: 1. Desai, Vasant, "Entrepreneurial Development" – Himalaya Publishing House, New Delhi

#### Reference Book[s]:

- 1. Awasthi.D& Sebastian, "Evaluation of Entrepreneurial Progress" Sage Publications, New Delhi
- 2. Panda, ShibaCharan, "Entrepreneurial Development" AnmolPublicaitons, New Delhi (Latest Edition)
- 3. Kao, John.J, "The EntreprenurialOrganziation" Englewood Cliffs, New Jercy: Prentice Hall (Ed.2001)
- 4. C.B.Gupta&N.P.Srinivasan, "Entrepreneurial Development" Sulthan Chand & Co., New Delhi
- 5. C.S.V. Murthy, "Small Scale Industries and Entrepreneurial Development"

#### Website[s]:

- 1. <a href="https://lecturenotes.in/entrepreneurship">https://lecturenotes.in/entrepreneurship</a>
- 2. <a href="http://iare.ac.in/lecturenotes">http://iare.ac.in/lecturenotes</a>
- 3. <a href="http://docsity.com/entrepreneurship">http://docsity.com/entrepreneurship</a>

#### Course Outcomes

On completion of the course, students should be able to

- CO 1: remember the legal and financial conditions as well as the importance of the entrepreneurial infrastructure for starting a business venture.
- CO 2: understand the effectiveness of different entrepreneurial strategies.
- CO 3: execute the entrepreneurial project and its essential elements.
- **CO 4:**analyze the elements of success of entrepreneurial ventures

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO						PSO					
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	S	S	S	M	S	S	S	M	S
CO2	S	M	S	S	S	M	M	S	M	S	M	M
CO3	S	M	M	W	S	S	S	W	M	S	M	S
CO4	M	M	M	M	M	M	S	W	W	W	S	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	CC XV – IND	USTRIAL RELATIONS AN	D REGULATIONS
III B.Com	Semester – VI	Credits: 4	Hrs / Wk : 5
Cognitive Level	K -1: Acquire K- 2: Understand K- 3: Apply K -4: Evaluate K -5: Analyze		
Course Objectives	This Course aims to  Enable the stude labor.	ents to understand the vario	us laws relating to Industrial

UNIT	Content	No. of Hours
	PAYMENT OF WAGES ACT 1936	
I	Definitions; Responsibility for payment of wages; fixation of wage period; time of payment of wages; mode of payment; Deductions from wages for absence from duty, damage or loss, for services rendered, recovery of advances & loans; Maintenance of registers and records;	13
	Penalty for offences; Payments of undisbursed wages in case of death.	
п	PAYMENT OF BONUS ACT 1965  Definitions, eligibility for bonus, payment of minimum and maximum bonus, disqualification for bonus, set on and set off allocable surplus, time limit for payment of bonus.	13
	EMPLOYEE STATE INSURANCE ACT 1948	
III	Contributions: who is to be insured, principle employer to pay contribution in the first instance, general provisions as to payment of contributions, method of payment.  Benefits: Sickness benefit, maternity benefit, disablement benefit, presumptions as to accidents arising in course of employment dependents benefit, medical benefits.  Penalties: punishment for false statement, punishment for failure to pay contributions and prosecutions.	13
	WORKMEN COMPENSATION ACT	

IV	Introduction, scope, accidents during and in the course of employment, circumstances when the workmen are basic or not basic for compensation	13
	FACTORIES ACT 1948	
v	Health: cleanliness, disposal of waste, ventilation, dust and fume, artificial humidification, overcrowding, lighting, drinking water, toilets, spittoons  Safety: Fencing of machinery, work on or near machinery in motion, employment of young persons on dangerous machines, safety officer.  Welfare: Washing facilities, facilities for storing and drying clothing, facilities for sitting, first aid appliances canteens, shelters and restrooms, crèches. Working hours for adults, annual leave with wages.	13
	Text Book[s]:	
Reference	<ol> <li>N.D. Kapoor, "Industrial Law"</li> <li>B.D. Singh, "Industrial relations"</li> </ol>	
	Reference Book[s]:	
	1. AM Sarma, "Aspects of Labour Welfare & Social Security"	
	2. MS Pandit&ShobhaPandit, "Business law"	
	3. P.L. Malik, "Industrial Law"	
	Website[s]:	
	1. <a href="http://www.pondiuniv.edu.in/hrmiii">http://www.pondiuniv.edu.in/hrmiii</a>	
	2. <a href="http://studocu.com/industrialrelations">http://studocu.com/industrialrelations</a>	
	3. <a href="https://ppg.edu.in/bschool/notes">https://ppg.edu.in/bschool/notes</a>	
Course Outcomes	On completion of the course, students should be able to	
	■ <b>CO</b> – <b>1:</b> demonstrate descriptive knowledge of the field of industria	l relations
	■ CO – 2:apply the essential concepts of industrial relations interrelationship at the personal, organizational and national levels.	

- **CO 3:**recognize and consider the social, historical and equity issues within industrial relations.
- CO 4:investigate solutions to industrial relations problems based on research and assessment of current practices.

#### Mapping of COs with PSOs & POs:

CO/PO	РО								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	W	M	S	M	M	S	S	M	S
CO2	S	S	S	M	M	M	M	W	M	S	S	M
CO3	M	S	S	M	W	S	S	M	S	W	S	S
CO4	M	S	S	S	M	W	S	S	S	W	S	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC II (a) – FINA	NCIAL SERVICES AND DERI	VATIVES MARKETS
III B.Com	Semester – VI	Credits: 5	Hrs / Wk : 5
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		
Course Objectives		nts with a conceptual framev	

UNIT	Content	No. of Hours
I	INTRODUCTION TO FINANCIAL SERVICES  Meaning and Definitions of financial services, Importance, Essentials of an Ideal Financial Services Industry, Types of financial Services, Constituents of the financial service sectors, financial services in India-Difficulties and Regulations – Merchant Banking – Meaning – origin – functions – scope – SEBI guidelines	13
п	VENTURE CAPITAL  Venture capital – Meaning – Features – Methods of venture capital financing – Modes of venture financing – Venture capital investment process – Factors determining venture investment – Exit mechanism – Advantages of venture capital – Issues of Indian venture capital industry.	13
III	MUTUAL FUNDS  Mutual Funds: Meaning – Types – Functions – Advantages – Institutions involved – UTI, LIC, Commercial Banks – Entry of Private Sectors- Performance – Growth of Mutual Funds in India – SEBI Guidelines – AMC	13
IV	Lease Financing: The Concept – Merits and Demerits of Leasing – Types – the Indian Leasing Scenario. Hire Purchase: Meaning – RBI Guidelines – Hire Purchase and Transport Industry – Lease Vs Hire	13

	Purchase – Problems and Prospects of Hire Purchase in India	
	Factoring: Concepts – Significance – Types – Factoring Mechanism – Factoring Vs Leasing – Factoring in India – Forfeitures – Kalyanasundaram Committee Recommendations	
	DERIVATIVES	
V	Derivatives: Meaning – definition – Kinds of financial Derivatives – Forwards – features of forwards – Futures – features of Futures – Types of Futures – Commodity Futures – Financial Futures – Forward Vs. Futures – Advantages of Forwards and Futures – Options – features of Options – Share option – Currency option – Benefits – Swap – features of Swap – kinds of Swap – advantages – Importance of Derivatives – Derivatives in India – Recent Developments	13
	Text Book[s]:	
Reference	E.Gordon&K.Natarajan, "Emerging Scenario of Financial S     Himalaya Publishing House	Services" –
	Reference Book[s]:	
	1. E.Dharmaraj, "Financial Services" – S.Chand& Co.,	
	2. Vinod Kothari, "Lease Financing and Hire Purchase" – Wadha	aw and Co.,
	Nagpur	
	3. M.Y.Khan, "Financial Services" – Tata McGraw Hill, New Delhi	
	4. V.K.Bhoominathan& Others, "Financial Services" – SulthanC New Delhi	hand& Co.,
	Website[s]:	
	1.http://researchgate.net/lecturenotes 2.http://rose.hulman.edu/lecturenotes 3.http://studocu.com/financialmarkets	

#### Course Outcomes

On completion of the course, students should be able to

- CO 1: remember the various financial products, services, and strategies offered by various institutions.
- CO 2: think of the various derivatives products available in the markets
- CO 3: analyze the structure of the financial markets
- **CO 4:** apply the knowledge of various financial products.

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO						PSO					
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	M	M	S	S	S	W	S	M	W
CO2	S	M	M	S	M	M	S	M	S	M	S	S
CO3	S	M	M	M	S	M	W	W	S	M	S	S
CO4	M	W	S	W	S	W	M	S	W	M	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC II (b) – INTERNATIONAL TRADE AND EXPORT MANAGEMENT									
III B.Com	Semester – VI	Credits: 5	Hrs / Wk : 5							
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze									
Course Objectives	This Course aims to Expose the students t	to the International trade procedu	re.							

UNIT	Content	No. of Hours
	INTRODUCTION TO INTERNATIONAL TRADE	
I	Introduction to International Trade: Meaning – Features – Objectives – Motives - Domestic Trade Vs International Trade – Arguments for and against international trade – Trade Policy - Free trade – Protection – Trade barriers – Tariffs and its types – Non Tariff barriers and its types.	13
	INTERNATIONAL TRADING ENVIRONMENT	
п	International Trading Environment: World Trade Organization (WTO) – Objectives and Functions of WTO- Salient Features of Uruguay Round Agreement –Concept of Balance of Trade and Balance of Payment – Foreign Exchange Market – Functions and Dealings on the Foreign Exchange Market – Exchange Rate systems and classifications.	13
	FOREIGN TRADE POLICY AND REGULATION	
III	Foreign Trade Policy and Regulation: The Foreign Trade (Development and Regulation) Act 1992- Foreign Trade Policy – Objectives, Strategies, Features and Promotional Measures — Export Promotion in India – Importance and Objectives – Export Promotion Measures – EOU, EPZ, and SEZ.	13
IV	EXPORT FINANCE	
	Export Finance: Institutional Finance for Export – Pre Shipment Credit – Post Shipment Credit- EXIM Bank – ECGC – Quality Control and Pre- shipment Inspection – FEMA – IMF – IFC – UNCTAD – UNIDO.	13

	EXPORT FINANCE
V	Export Finance: Institutional Finance for Export – Pre Shipment Credit  – Post Shipment Credit- EXIM Bank – ECGC – Quality Control and  Pre- shipment Inspection – FEMA – IMF – IFC – UNCTAD – UNIDO.
	Text Book[s]:
Reference	1. Francis Cherunilam, "International Trade and Export Management" 16 <sup>TH</sup> Edition, Himalaya Publishing House, Mumbai.
	Reference Book[s]: 1. S.Sankaran, "International Trade" - Margham Publications, Chennai.
	2. T.A.S.BalaGopal, "International Marketing and Export Management" -
	Himalaya Publishing House, Mumbai.
	Website[s]:
	1. <a href="http://econtent/Uploads/Import Export Management.pdf">http://econtent/Uploads/Import Export Management.pdf</a>
	2. <a href="http://Exportszerzodesek/Handbook/internationaltrade">http://Exportszerzodesek/Handbook/internationaltrade</a> .
	3. <a href="http://rafael.glendale.edu/poorna/ib/seyoum-book">http://rafael.glendale.edu/poorna/ib/seyoum-book</a>
Course Outcomes	On completion of the course, students should be able to
Outcomes	■ CO – 1:remember the concepts and policies related to international business.
	■ CO – 2:understand the history and impact of international business
	■ CO – 3: execute the opportunities and challenges offered by international business.
	■ CO – 4:estimate various modes of entering international markets.

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	S	M	M	M	S	M	S	S	W	S
CO2	S	S	S	M	S	W	S	S	M	M	S	S
CO3	W	M	M	S	W	W	M	S	W	M	S	M
CO4	M	W	M	S	S	S	W	M	W	W	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC III (a	a) – FUNDAMENTALS OF CAP	ITAL MARKET
III B.Com	Semester – VI	Credits: 5	Hrs / Wk : 5
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze		•
Course Objectives	This Course aims to  Get a basic if the control of how to in	introduction to stocks as well as vest. This course aims to help so make their own decisions withmarket.	tudents build the ability and

UNIT	Content	No. of Hours
I	INDIAN FINANCIAL SYSTEM  The Indian financial system- meaning, Components, Role and functions - Recent development in the Indian financial system, Capital Market- significance and functions of capital market, Industrial Securities Market, Financial Instruments in Industrial Securities market, Government Securities market	13
II	CAPITAL MARKET  Capital Market – Meaning – Classification – Primary Market – Methods of Issue – Merits and Demerits of Primary Market – Secondary Market – Origin and Growth of Stock Exchanges – Functions of Stock Exchanges – SEBI – Objectives – Functions - Powers – Investor Protection Measures of SEBI.	13
III	PRIMARY MARKET FUNCTIONS  Primary market, Functions of new issue market,-Methods of floating new issue, IPO, FPO, Public issue, bonus issue, Right issue, Private placement, Book building, ESOP, Intermediaries in the new issue market, Registrars to the Issue, brokers to the issue, Bankers to the issue, Underwriters.	13

	SECONDARY MARKET TRADING	
IV	Secondary market, Members of the Stock Exchange, listing of securities, Classification of listed securities.	13
v	GLOBAL INVESTMENT MARKETS Global Investments Benefits, Introduction to ADRs, GDRs, FCCBs, Foreign Bonds, Global Mutual Funds- Relationship between trends in global markets and the domestic markets.	13
	Text Book[s]:	
Reference	Dr. S Gurusamy: "Capital Markets", Tata McGraw Hill Educatio     Limited, West Patel Nagar, New Delhi	n Private
	2. Natarajan.L –"Investment Management", Margham Publishers, Che	ennai.
	Reference Book[s]:	
	Prasanna Chandra – "Investment Analysis and Portfolio Manageme McGraw-HillEducation, New Delhi.	ent", Tata
	2. Preetisingh- "Investment Management"- Himalaya Publishing Hor	use.
	3. Bharat Kulkarni: "Commodity Markets and Derivatives", Excel B Naraina, Phase I, New Delhi	Books, A-45,
	Website[s]:	
	1.https://www.nseindia.com/content/us/ismr2010ch4.pdf 2. https://www.business.illinois.edu/finance_dev/syllabus.asp 3. https://www.icsi.edu/media/webmodules	

#### Course Outcomes

On completion of the course, students should be able to

- **CO 1:**creating awareness on SEBI, its objectives, powers, management & functions.
- CO 2: familiarizes the students with the mechanism of capital market operations.
- CO 3: understanding the practical aspects of primary market operations & book building process
- **CO 4:**familiarize the students about investment decisions and portfolio decisions

#### **Mapping of COs with PSOs & POs:**

CO/PO	PO								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	S	M	S	S	S	S	S	M	W	S	S
CO2	S	W	M	W	M	M	S	S	M	S	S	M
CO3	M	S	S	S	M	S	W	M	S	W	M	S
CO4	M	W	S	S	S	W	M	M	S	W	W	M

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

Course Code & Title	EC III (b) – HUMAN RESOURCE MANAGEMENT								
III B.Com	Semester – VI	Credits : 5	Hrs / Wk : 5						
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze								
Course Objectives		This Course aims to  Introduced to the management of an organization's workforce through the design and implementation of effective human resource policies and							
	≥ Expose the s	students to the human resource n	nanagement.						

UNIT	Content	No. of Hours
I	PRINCIPLES OF HUMAN RESOURCE MANAGEMENT  Human Resource Management – Definition – Personnel Principles and Policies	13
II	HUMAN RESOURCE PLANNING  Human Resource Planning – Characteristics – Needs for Planning –  HRP Process – Job Analysis – Job Description – Job Specifications	13
III	SELECTION AND TRAINING PROCESS  The Selection Process – Placement and Induction – Training and Development – Promotion – Demotions – Transfers – Separation – Attrition	13
IV	COMPENSATION MANAGEMENT  Compensation Management – Fringe Benefits – Job Evaluation Systems	13

	EMPLOYEE WELFARE AND SAFETY								
v	Employee Maintenance and Integration – Welfare and Safety – Accident Prevention – Employee Motivation – Morale – Need and Measures Industrial social Work								
	Text Book[s]:								
Reference	<ol> <li>Aswathappa, "Human Resources and Personnel Management – Text and Cases", - Tata McGraw Hill Publishing Ltd, New Delhi 7<sup>th</sup> Ed. (2013)</li> <li>Khanka, "Human Resource Management"</li> </ol>	ıd							
	<ul> <li>Reference Book[s]: <ol> <li>BiswanathGhosh, "Human Resource Development and Management" – Vika</li> <li>C.S.Venkatraman and Srinivasan, "Personnel Management and Human Resources"</li> </ol> </li> <li>Tripathi.PC., "Human Resource Development" – Sulthan Chand &amp; Sons, New Delhi (7<sup>th</sup> Ed.) (2013)</li> </ul>	an							
	Website[s]:								
	<ol> <li>http://studocu.com/humanresourcemanagement</li> <li>http://docsity.com//lecturenotes/hrm</li> <li>http://waljob.net/download/hrm</li> </ol>								
	On completion of the course, students should be able to								
Course Outcomes	■ CO – 1:remember the importance of human resource management in organizations.								
Outcomes	■ CO – 2:get the idea about training and development needed to the human resource.								
	■ <b>CO</b> – <b>3:</b> execute the nature and sources of conflict and different strategies, approaches used in the resolution of conflict.								
	■ CO – 4: analyze the key issues related to administering the human elements such as motivation, performance appraisal, recruitment and training.	n							

## ${\begin{tabular}{c} SYLLABI\\ Programme: B.COM\\ For the Candidates admitted from the academic year 2019-2020 onwards\\ \end{tabular}$

#### **Mapping of COs with PSOs & POs:**

CO/PO	РО								PS	SO		
	1	2	3	4	5	6	1	2	3	4	5	6
CO1	S	M	S	W	S	M	S	M	S	W	S	M
CO2	S	M	M	S	S	M	S	M	M	M	W	M
CO3	M	M	M	S	M	S	W	S	S	M	M	M
CO4	M	W	S	W	M	S	W	S	W	W	S	S

Strongly Correlating(S) - 3 marks

Moderately Correlating (M) - 2 marks

Weakly Correlating (W) - 1 mark

## $\frac{\text{SYLLABI}}{\text{Programme: B.COM}}$ For the Candidates admitted from the academic year 2019-2020 onwards

Course Code & Title	EXC 2 – GROUP PROJECT				
III B.Com	Semester – VI	Credits : 2	Hrs / Wk :		
Cognitive Level	K-1: Acquire K-2: Understand K-3: Apply K-4: Evaluate K-5: Analyze				
Course Objectives	This Course aims to  Provide a wider practical exposure to the students in the operational areas. This group project helps the students to make close and comparative study of different areas often proves useful to identify the area of interest where he/she may be interested to start his/her career.				

#### Note:

Group Project Report to be submitted as per Specifications and Format (to be collected from the College)

Mark would be awarded as follows by a Panel of Examiner: (One External and One Internal)

		Internal	External
		(Panel - I)	(Panel-II)
(a) Performance Appraisal		10	
(b) Project Report		10	10
(c) Presentation			10
(d) Viva Voce 30	30		

Total	100 Marks